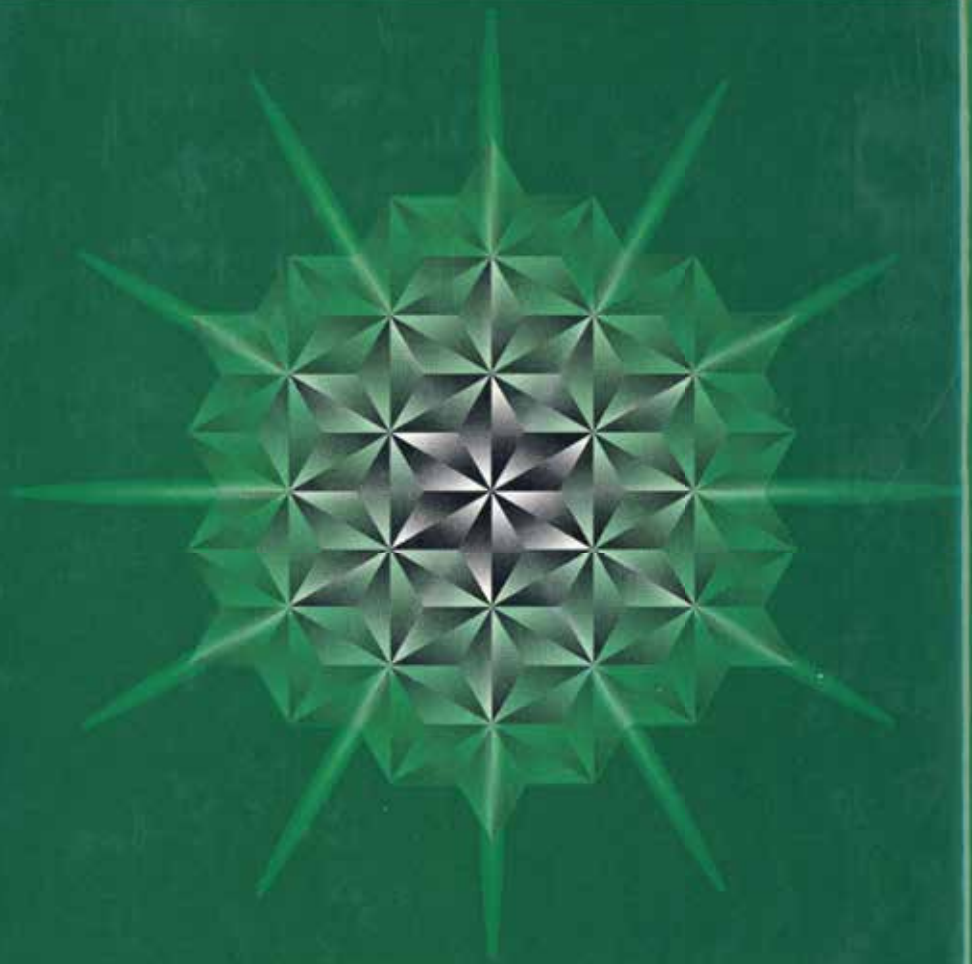


Let all of us perceiving the power of attitudes and ideas stay together in our thoughts. No outlived evil is capable of standing against this power of energy. We know that the present is a subsequence of our thoughts. Let us be unanimous thinking about the society like our own problem, because the future well-being depends upon the unity of our thoughts and attitudes.

Spirit of entrepreneurship

by Augustinas Rakauskas

CSSD

Spirit of entrepreneurship

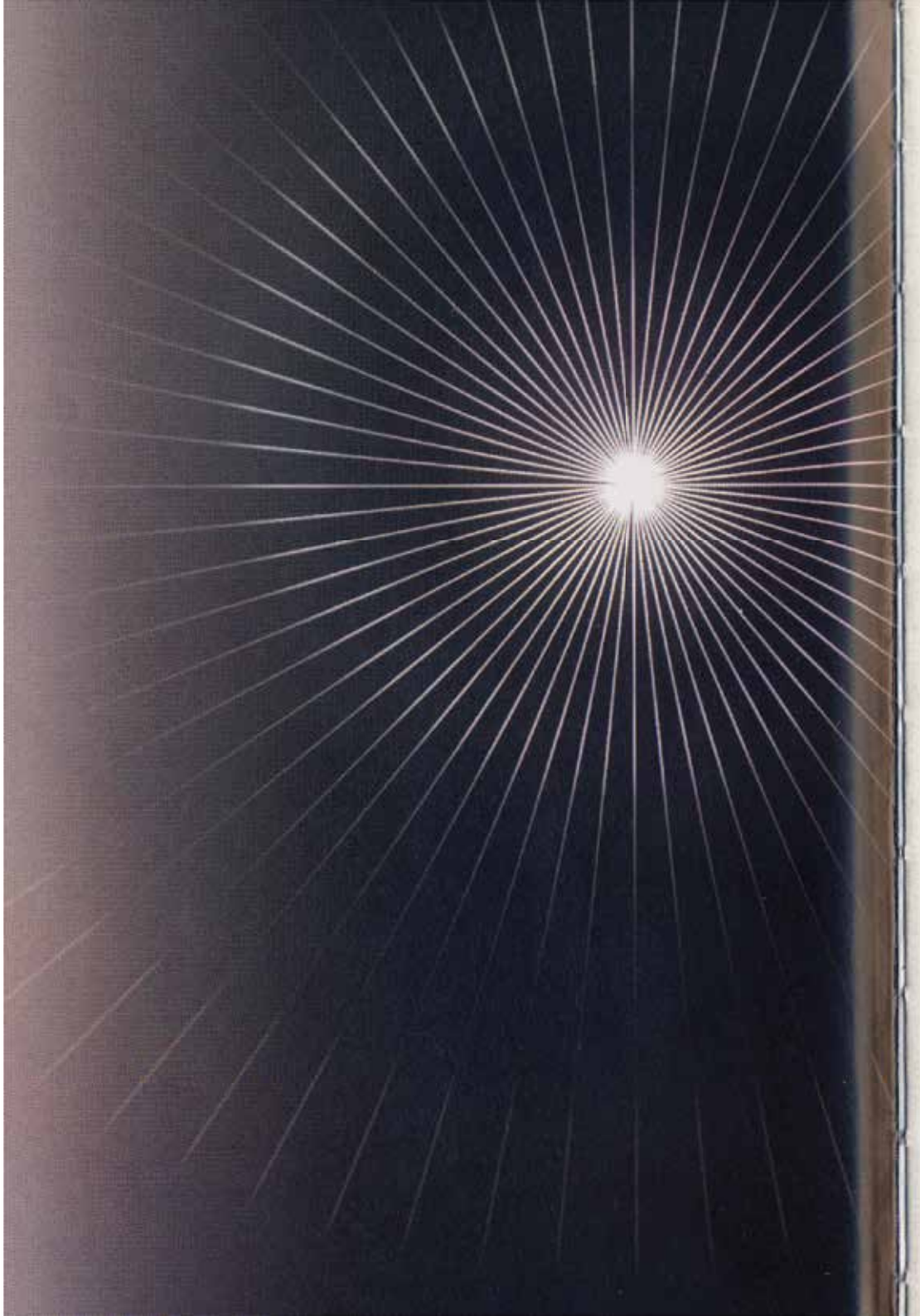
by Augustinas Rakauskas

I am grateful to many people for the life lessons they have given to me, even though they were not always joyful for my soul. However, most of all I am grateful to my dear mama whose every day of the hard post-war period was filled with the struggle for life and who was so generously radiating the warmth of her spirit for us. Even today living in this warmth, in honor of my mama, I feel it is my duty to pass it over to everyone who wants to take it in.



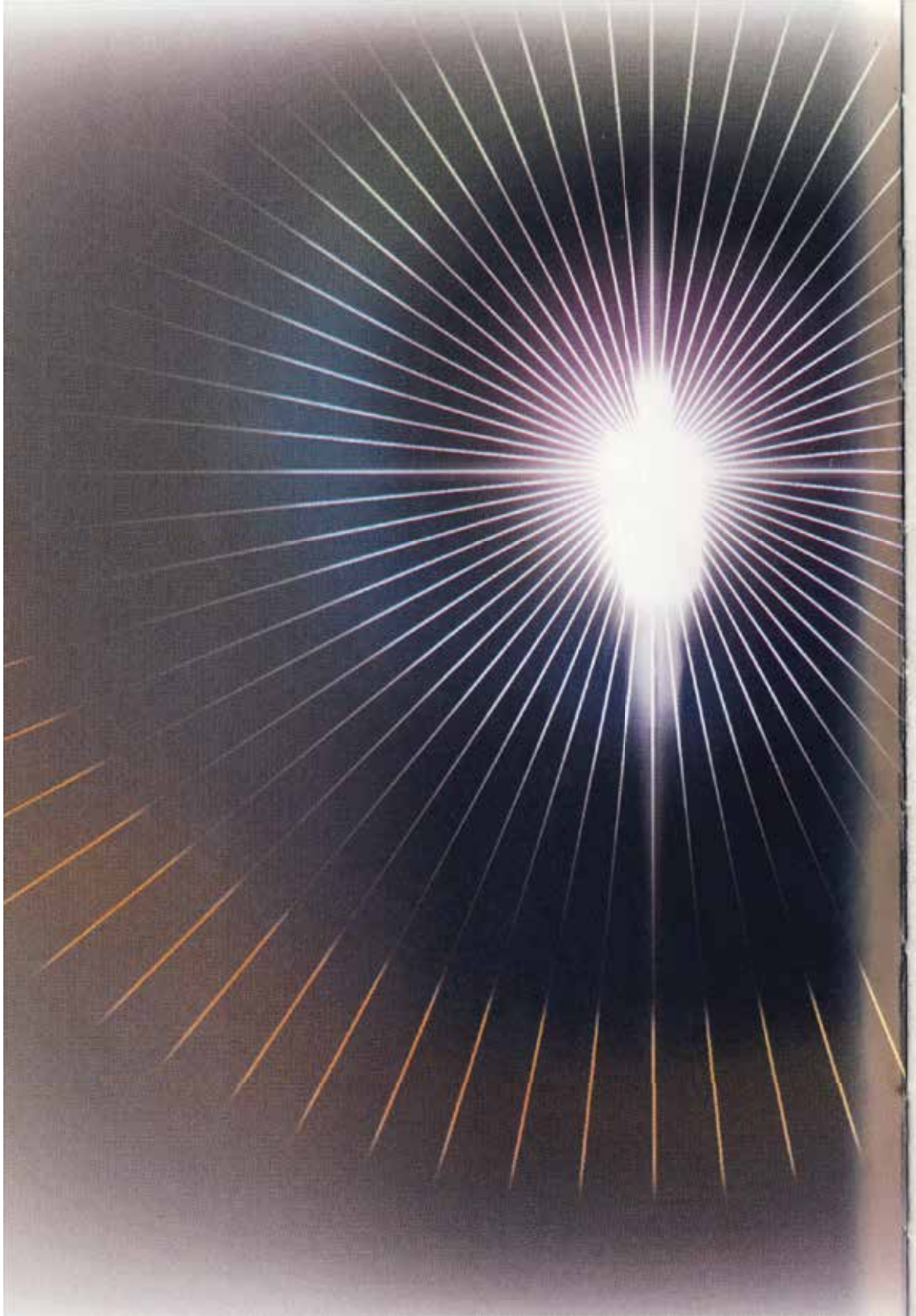
SPIRIT OF ENTREPRENEURSHIP

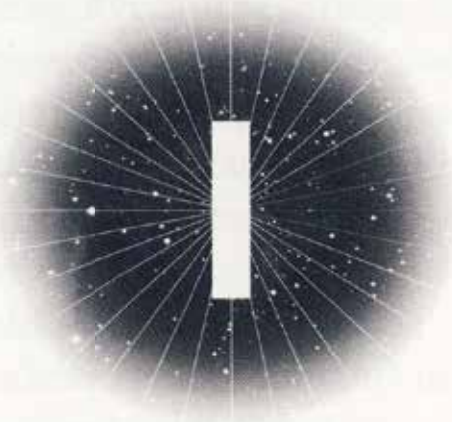
by Augustinas Rakauskas





The aim of life is not to own riches. The real aim is to learn to substantiate them by means of **WISDOM, JUSTICE, FAITH** and **LOVE** harmony of unity. To discover regularities, following which we could create an earthly space for the evolvement of regularities of even more advanced attitudes.





It is impossible to feel spirit only partially. It has to fill one's body entirely. Only then the instincts lose their power against the soul full of a creative spirit. For those interested in the spirit of entrepreneurship I wish to feel the entire contents lying beyond separate notions. Only having conceived and brought together into one whole everything that is knocking at the door of one's consciousness, everybody will find what is necessary to achieve success.

A company profile usually reflects its material achievements, objectives and guidelines for the future. However, these are only bare figures, and they do not show either a process of the company's inner improvement or the very

soul of the company. Our inner beliefs are left behind these figures, although their value is even more important for the development of the company and its people. Therefore, now it is the right time to talk about this invisible side. Let it be the language of enterprising people hearts.

I have a strong wish for the ideas of this small book to find their place in the hearts of all the people and not to desert us in our search for the right attitude and our strive through the closeness with people for the welfare that is dear for everybody.

I think that this time some people may ask again: "And how many of these beliefs have you succeeded to put into life yourself?"

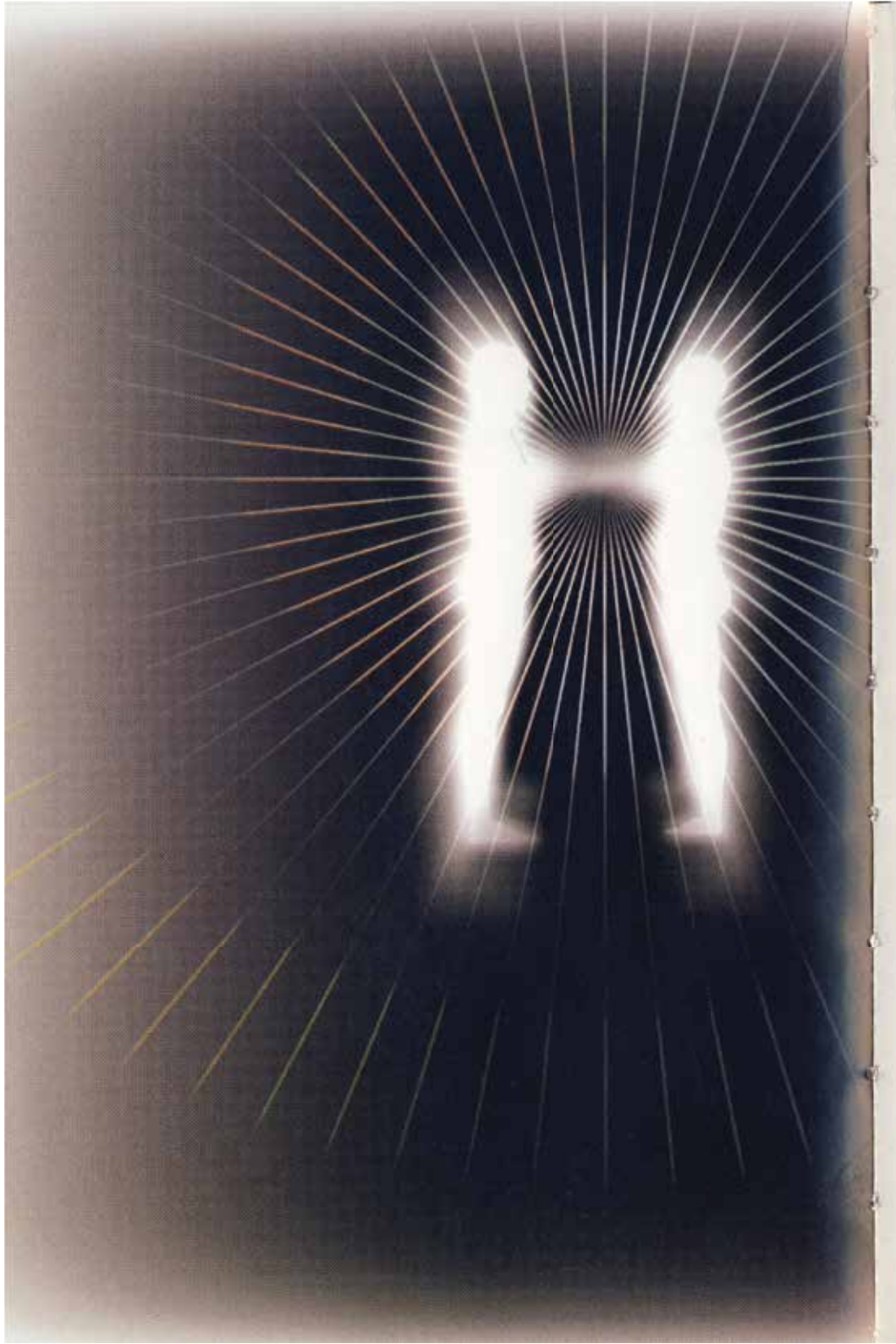
I would like to assure You that if all these beliefs were implemented, then it would not be worth writing about them. We would just call them usual standards of our life. However, setting up my business I have realized that the uprise of such truths is a necessity. It was they I was leaning on through my hard times. They were the only ones to keep me going on in my creation, as I conceived the regularity of these beliefs. On the basis of my new attitude I was breaking and burying everything that was old-fashioned and prospectless, at the same time

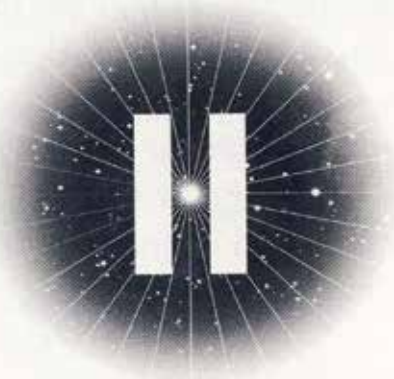
deep in my heart searching for the regularities. While creating I have discovered and fell in love with consistencies already as a result of my creative work. This love inspired me for further creation, and my wish to persuade myself in the reliability of regularities invited me to search for even better options.

I believe that our company in the development of its activities has implemented about 10 percent of the beliefs presented in this book. However, even this little was enough for us to create more than 2,500 work places in our own shops and additional 1,000 jobs in our franchised outlets. Now we are an authorized trade representative of more than 120 foreign companies and at the same time maintain contacts with more than 31,000 various companies of the world. Together we make up a productive and creative team, known as a real expert of our work among manufacturers and trade companies involved in DIY business not only within the country, but also outside it. Business relations of our company have contributed to the introduction of Lithuania as an independent state to the world, and in the course of the business spirit formation, it has added to the development of entrepreneurship within the country.

Seeing how it is difficult for other multitargeted companies to make their way to success I feel it is my duty to share the beliefs, which have brought success to our company. They have not been created by me, I have just noticed what, by timidly nurturing it in their hearts, our society desires to have.

Augustinas Rakauskas





Every human being on earth is a businessman, for earth is the place where the business of his or her perfection is taking place.

Business is interesting in the way it permeates all the spheres of life. In business you face your closest people and you really see them in a new light. In business you face good and bad employees, and you are to get acquainted with them anew. In business you get to know the surrounding society and have a chance to evaluate it. Setting up your business you run into good as well as not perfect laws, and understand how and by whom your country is being governed. However, the most interesting and

profitable thing in business is the evaluation of your own capabilities, as you are to know yourself anew as well. I believe that there is no single place in the world without business. The only difference lies in the nature of the riches that may be material and spiritual. However, all of them are achieved by means of entrepreneurship following the same laws.

Often the human knowledge is based on a very painful experience. In the course of communication with the surrounding people this experience is turned into an enormous potential assisting all of us in building up spiritual values and material welfare. We need just to know how to use wisely this potential.

Our strivings should not stand in the light of the humanity. After all, we are reaching for our goals not in some wilderness, but among people. The outcome of our achievements will affect the society in one way or another. Therefore, let us tune in our goals with the society, let us persuade it and make it interested, so that the society would allow us to strive for our targets. We will not reach the goal alone without the society, without being influenced by it and without influencing it.

Business is being done everywhere around us. Setting up their business people are manifesting their state of mind forming special conditions for our improvement, in this way radiating new vibrations to the environment and awakening creativity.

Trade is one of the most powerful tools to unite all the mankind.

Believe in everything you do. Believe with all your body and soul, in harmony with your spirit so that a chill might run down your body because of your desire for and belief in your future creation. Only in this way a real soul-perfecting business is born.

Inability, fear, unwillingness to share. As long as the instinct to accumulate in the name of security is not replaced by the wish to share in the name of security, the gap between us will continue increasing. I think that giving with love it is possible to make the business of soul perfecting in the entire world.

As essential changes are taking place in a human being, we will have to create visions of love and faith. The dominance of a technical

work is over, as this work has been done only in order to change the priorities of the value system.

It is the management of relations that the world is lacking today most of all. It makes up the main work material of the new age.

The biggest value of today is our attitudes. They influence business viability. Their quality reflects corporate and our own spirit. The spirit of our company is consolidated by the philosophy of unity, based on all-involving harmonious development.

The one who has started turning his or her vision into reality first of all will have to learn to gain profit from his or her own features: to curb and control his or her own ego, to develop tolerance and to give away all his or her capacities for the others like-minded. It will be a race with one's self by searching permanently for new capacities within one's self. A self-conscious human being will be always seeking and finding a new knowledge in the inexpertness of his or her colleagues or subordinates. A constraint is not acceptable for an enterprising person, because he or she understands the potential of

productivity and creativity of a free personality. He or she chooses the most effective way for learning and communication, in this way creating an environment with a maximum of democracy. Such a human being is quick to grasp the essence and importance of the whole as well as the helplessness of a person being alone.

An enterprising person is looking upon everything through the prism of entrepreneurship. He or she puts efforts to activate and multiply everything he or she touches (often even being unaware of this himself or herself). Having understood all the laws such a man is setting the highest standards for himself or herself in this way becoming useful for the society. Therefore, it is the society that must provide all the possibilities for such people to compete with their own selves. There is no need to worry that having achieved harmony such people will win over everything. They have a different goal, very often without realizing this – to establish harmony in the entire world.

A businessman or businesswoman must constantly develop his or her self-consciousness, because he or she is the one who spends most of his or her time working with people and influ-

encing them. Within the society he or she transfers his or her wishes into reality, and therefore, he or she is to bring his or her goals closer to the society.

A real businessman or businesswoman is to love not money, glory or recognition, but the very process of entrepreneurship, which is awakening the society and surrounding people, and inspiring a vital force. He or she is an energy generator, choosing material welfare creation tool for the creation of spiritual well-being. If you feel joy because of the conversion being a result of your creativity, then you are going in the right way with a spirit of faith leading to success.

Money is just a lifeless piece of paper. Owners of it are searching for the companies, which have a healthy spirit and creative soul. We ourselves can create such a soul formation by our work. However, it cannot be created by the people who are selling themselves and serving others without any philosophical beliefs. Therefore, let us create our own philosophy that would help us to feel a taste of our own value and skills. Only by putting efforts to hear and help each other and by showing our goodwill,

we will create the atmosphere of love. It is not easy, but such is the way of people – an eternal development.

The entrepreneurship of a businessman or a businesswoman is measured not by the amount of money accumulated, but rather by the amount of money employed being beneficial for everybody.

Let us treat business as we treat our own body. Having a good head being our breadwinner, let us not forget our feet. When our feet are cold, our head will stop operating. A single festering toe having caused blood infection may ruin the entire body. The same may happen in a company, so let us take care of all our toes to keep them healthy and functioning in the best possible way.

I am teaching you not to make money, but to have it with the help of your harmonized desires as well as to change your attitude towards other people by showing more tolerance, to assist a human being in his or her perfection and to share everything better and wiser we have so that we were universally rich and happy together.

Money is a means of creation. The future work depends on the energy of the money gained. This energy and vibrations circulating during money acquisition are made real in our creation, purchase or a human being. It is like a binding material, firming the bricks of a building, like a vapor diffusing from a poisonous acetone, like a nectar of a flower, like a sound made by a violin or a piano after we touch it, reflecting all the things that we spread with the help of this tool.

The saying that money has no smell is untrue. Money has not only its smell, but also its destiny.

The one who is going to work only for money will always remain poor. The people that surround us and our love that they give us back are considerably bigger assets.

By aiming at a profit and purchasing material values, let us also create things that cannot be purchased. Only then we will accumulate universal and lasting assets

I have a strong wish that those trying to profit at the expense of others would know that each

of us has his or her own way in life with difficulties, mistakes and success. We will not gain any perfection pursuing the roads that belong to others. Each of us is to discover his or her path where we will experience, live through both baring of our selves and bleeding of our hearts' feelings. That is why the one who is going his or her own way is not afraid of his or her bleeding heart and feels no fear having realized of being nude. These states cannot be reached by itself. It is – like tempering of metal – our way to success. We will be undergoing the process of perfection as long as our soul is able to stand various trials.

In the company let us look for some ways to develop a free and creative personality, never stagnated, always thinking, analyzing and not forgetting that it is we who set the boundaries for perfection.

Only those who are rich in every possible way, who give much, who are exacting, who receive much, and who are able to stand a lot may become leaders. In this case the wealth is energy, conditioned by willpower being in control of instincts and their right way of life aimed at self-perfection.

Only the one who is rich in soul understands that love is the basis for big dividends.

The environment of the company suitable for sincere work depends on the communication and sharing of energy among people – goodwill and mutual understanding.

As long as a man is acting within the limits of his or her ego we are to be beware of him as he or she is driven by a tremendous power of his or her instincts and his or her inexorable desire for self expression. There is only one rule for this – everyone of us is reaching as far as his or her need for the development tells him or her. Thus, I am inviting you to expand the limits of our capacities. Let us realize ourselves for the sake of our entire team. This will provide us wider opportunities for self-expression and will reduce egoism.

Let us not forget that from the one who has been given more, will be demanded more as well. Let us be the first to meet those who, in our opinion, are in need of our experience and assistance. Let us give a lesson on openness for those who are too shy to be open, because only in this way we will learn about their problems

and will be able to help them and to prove that success is lying not only in the work aimed at profit. Such a communication will help to win for all of us, and the darkness will start retreating. Unity leaves no place for the evil. A company is entitled to call itself a company when it unites us not only for the future earnings, but also for spiritual growth.

The duty of the head of a company is to take care of the people building up entrepreneurship, forming a vision and sustaining all with a magnetic field of their own creativity. The head of a company by making use of their energetics is strengthening the nucleus of the company's team.

The corporate progress of a company depends upon the quality of a communication of every single employee.

The head of a company has more often to fight not some real opponents, but his or her own instincts and shortcomings, because the energetic nucleus of the entire team depends upon the beliefs, self-analysis and goodwill-based communication of the company's head.

The order of a community is based on the principle of unification and within it the laws of the universal consciousness are of utter importance here.

Everybody is struggling not with the surroundings, but with his or her self for the surroundings, and finally realizes that he or she needs his or her team more than he or she needs himself or herself.

A team opens a lot of possibilities for a human being. If a person wants to solve a problem at a cost of the majority, this free and conscious majority, by saying "no", restricts the person, because the action of one employee makes an obstacle for the development of the majority, as everyone is to seek for perfection and to solve problems not ignoring the limits of his own capacities.

A person who ignores the rules established by the team is running a risk of being left without a chance to use his or her own capacities.

The wealth of man – as that of a unit – may be called wealth only having become a part of the society and reflecting the interests of the majority.

A person is a part of the society, and therefore, his or her destiny is determined not only by him or her, but also by the society.

An individual accumulating the problems of the entire world, by the level of his or her development, reflects the entire mankind. Therefore, a personal achievement of one is first of all a contribution to the whole, and, in the course of evolution (through that person), the mankind is given one more chance. By accumulating this WISDOM, TRUTH, FAITH and LOVE in the unity, a corporate consciousness is created. The very quality of this consciousness is a measure of democracy reflection primarily within the society of the community.

The head of a company must know how to make use of the intellectual and spiritual potential of his or her employees. Everyone is provided with a possibility to find his or her place in the company so that everyone by revealing his or her capacities could accomplish self-realization in the goals of the company.

The head of a company is analyzing the work of his or her subordinates and by looking together with them for acceptable for all solu-

tions, is teaching them to be not just workers, but masters, being aware that in everyone of them lies a secret wish to manage things and to be master of one's own actions.
Aiming at corporate consciousness he or she encourages everyone to share his or her opinion, to express discontent in the current status. In case of a failure, he provides assistance for his or her subordinate, if the work was being performed for the sake of common welfare.

The remarks by the head of the company are to fulfill only one function – to be useful in perfecting a subordinate so that he or she could perform his or her work as creatively as possible.

The head of a company teaches his or her employees to tell the difference between the persons who come only to take from the company and those who come to give and take.

The one who takes from the company also takes from each of the employees. It is a duty of everybody to pronounce even on the slightest misdoing that makes an obstacle for the building up collective consciousness of the company.

To speak out means to allow neither to deceive nor to be deceived.

Efforts must be put within a company to provide equal opportunities to each employee. Thus, it is not the character of the work being performed, but rather the attitude of the one who performs the work that is important. If this attitude is based on the creativity, then you face a free personality expecting support and assistance. Be attentive.

A capacity to work in a team is an effort of each employee to use his or her personal advantages for achieving a common goal.

All of us are still following a method of claims whenever pointing out to a human his or her negative actions we do not allow him or her to act incorrectly. We are not fast in changing this method not for the reason that encouragement is less promising, but rather because many of us today are still not prepared enough for such an approach. The human consciousness is still permeated by self-adjustment and imitation ideology, which now has become particularly sophisticated. Many people have learned to be trickier rather than better. Hiding inside them-

selves, they continue perfecting their ideology of self-adjustment.

Let us do our best so that our teamwork based on positive beliefs would near the time when a method of orders and control would have no future. Let us strive to replace it by the methods of encouragement, the main lever of which is the search and revelation of the best and most valuable human qualities.

The main criterion for raising the salary to the employees of a company is a constant growth of the employee's self-consciousness and active participation in the company's life. A company by developing self-conscious employees is solving not only its own problems, but also the problems of all the employees.

Market means competition and progress. People by getting reconciled to all the evil that is surrounding them fall out of this progress. Young people are the future team of the company, generalizing and guiding the creation of our youth. They are the main judges of the works that we have accomplished.

The main guidelines for young people:

Try to understand what is wrong in the world and look for a way out. Do not believe that a yesterday's truth created by those who are more advanced than you is indisputable.
Always be on the lookout in order not to obey the laws protecting the interests of some selfish rich person or bureaucrat who (for the sake of his or her miserable ego) is striving for wealth only to be able to claim that he or she is a wiser ruler.
Do not allow either blind or deaf - to guide you. You will recognize such a man only if you keep talking and resist everything that you cannot understand in order to get the explanations you need.
Be vigilant and do not revolt only to revolt. Consider if you are not ruining the strive for harmony of other people. Take advice and share your discontent. Live in the present moment, always preserving a freedom of the soul remain free and independent in your soul.
Remember that now all the surrounding world exists for you. Everything that is done by your neighbors, acquaintances and strangers is done for your benefit, so that you could express your own creativity.
Make use of everything that you see because it is you who is the cause for all this.

Find the most beautiful in the old. While changing something do not rush to give preference either to the old or to the new. Do not get attached yourself to the discovered. Be greedy for tomorrow. Seize all the best of yesterday implementing new things and always looking into the future on the foundations of today.

The head of a company must be the first to notice all the best in his or her subordinate helping him or her to reach out for a higher pay and carrier.

A manager of any level – a shareholder, a director, the president – has to justify his or her presence for which he or she is paid. A true master can never afford not to work, and he or she does not request a pay having not participated in the process. To waste money earned by others means to ruin oneself.

An employee seeing and appraising the competence of his or her manager is to treat him or her as a caretaker and upholder. If the manager is not worth this, this signifies that he or she is still not a manager. The employee having learnt a lesson will assist the manager in the same way as he or she taught the lesson asking for assistance from the employee.

An inappropriate manager is the one unable to tolerate different opinions and rushing only for self-realization.

An inappropriate manager is the one who being weak is afraid of discussing the irrationalities and shortcomings pointed out by his or her subordinate.

An inappropriate manager is the one who cares only about himself or herself, who makes no attempts to teach and to share that he or she has received from the one who knows more.

An inappropriate manager is the one who for the sake of his or her job, salary and self-importance is "stealing" from his or her subordinates. He or she is "stealing" the biggest asset – people's initiative, intolerance for evil, development of competence and creativity.

An inappropriate manager is the one who is only ruining his or her subordinate by demanding only and in this way concealing his or her own unawareness and inactivity.

An inappropriate manager is the one who does not realize that his or her duty is to teach, help and assist in reaching for a required goal.

An inappropriate leader is the one who without putting any efforts of his or her own is demanding for better results from his or her inexpert employees.

An inappropriate manager is the one whose way to success is paved by self-love and jealousy for the more gifted.

The essence of work within a company is based not on some management mechanisms aimed at growing profit, but rather on profit itself to achieve more perfect order, improvement of human relations, self-consciousness of its employees and harmonious unity within the company.

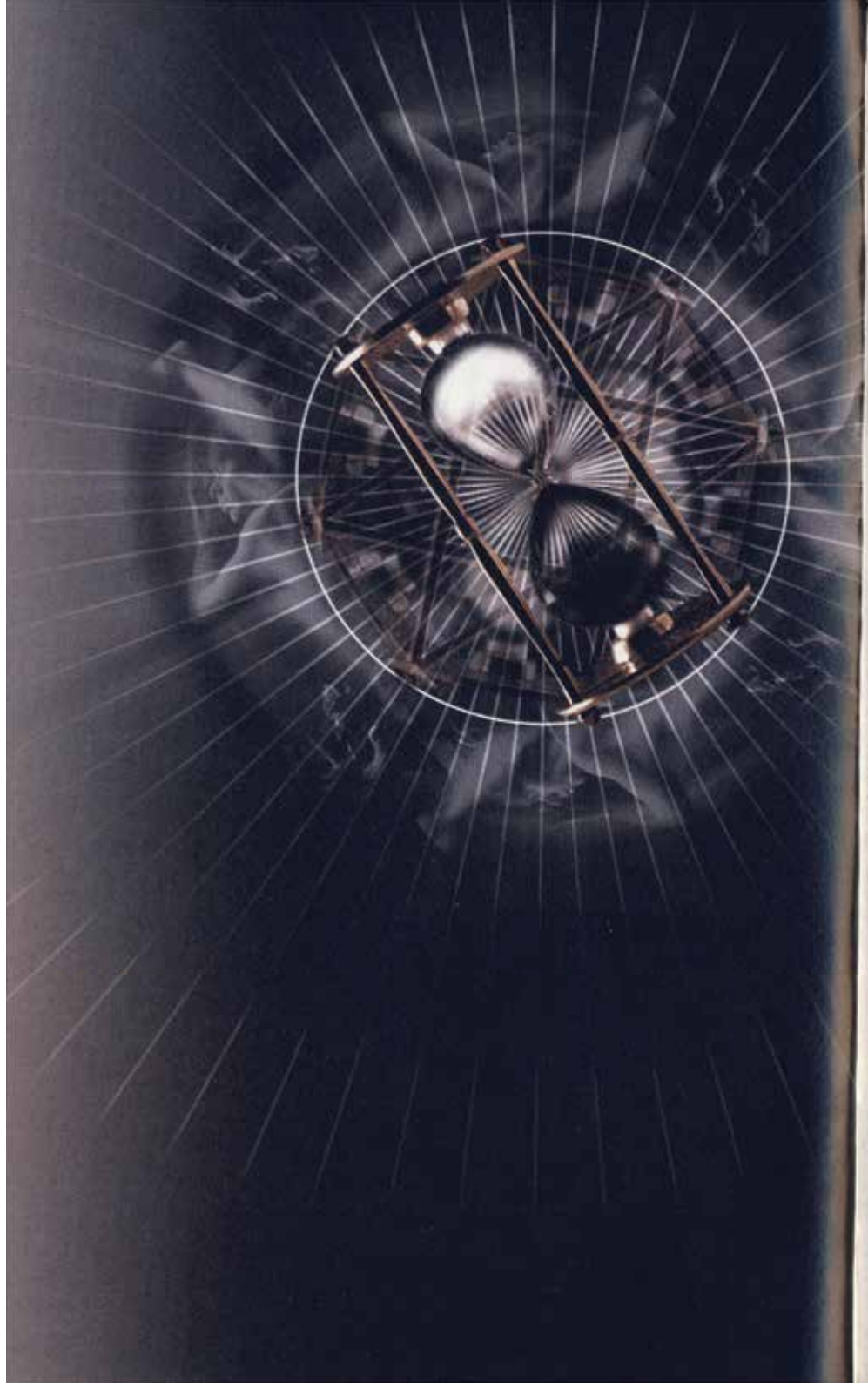
In our communication let us do everything we can in order to feel pleasure in serving the customers. Let us meet them with a smile, let us give them our knowledge, care and warmth. Let us love them, and we will receive all this in return.

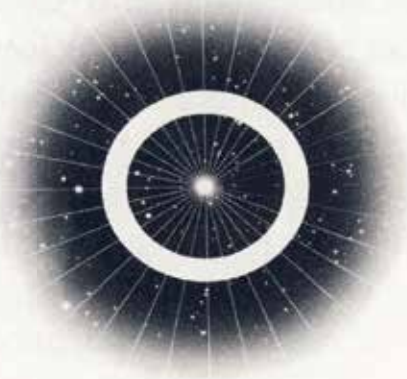
Success is determined not by the amount of the capital invested, but rather by the knowledge, genius, intellect, respect and love, and often even their fate, invested by all the employees.

Business leads to success only when people are also perfected by that work.

Let us direct our creative work on earth for the benefit of people, and the unity – creative and ever overpowering energy - will be born within the team.

Let us do our best to make use of business as a universal tool with the help of which in the process of striving for economic results we are attempting to know what happened yesterday, what is happening now and what will happen tomorrow. Only putting our hearts in our efforts we acquire those qualities, which in the form of our creativity results are manifested on the supreme world consciousness level. Creativity of a human being is the most magnificent quality one may have. Let us not allow this quality to vanish. Let us expand its bounders and make use of the business soil for the growth of our creativity. Developing our business let us do our best to strive for the consolidation of the company's spirit, so that it would not only accumulate wealth, but also radiate goodness and develop the harmonious spirit of entrepreneurship.





Thoughts from business meetings

The spirit that we bring home depends on our behavior at work. The society we create depends on the way we are within our team, the way we talk and help each other.

You will have to put divine efforts, but try to convince your employee in that you desire to achieve together with him or her. Every day keep awakening in his or her soul goodwill in respect to other people in order to reach together a defined goal.

By being indignant, rebelling and defending ourselves we bring about only one thing – a silent war. Let us not fight, but learn instead from illogical complaints put forward to us and from our response to them. Let us not feel remorse over the price of our efforts. This is an investment into the future that will be reached only by those who are the toughest, most resolute and full of selfless determination.

Let us spread our beliefs so that they find a firm place of living in our consciousness.

Both good and bad examples are equally useful for us, because without the former ones there will be no latter ones. The most important thing is to know how to combine them logically with the interests of the company and the surrounding people and to raise our competence by making all-inclusive use of this process.

Let us strive for a communication, in which there is always a room for your own opinion as well.

Let us learn to formulate what is inconvenient to us. For the sake of positive changes, let us learn to speak out boldly this "inconvenient".

What does it mean: "Let us be benevolent?" To be more merciful? Is it not the constructiveness to make the basis for goodwill and requiring efforts on your part as well?

Facing a lack of consciousness and self-confidence of the surrounding people, you will also sense the weakness of your own faith.

Protect your rights and be aware of the limits of your own responsibility.

Profit is created by goodwill, a communication full of self-consciousness. What kind of profit for the society is generated by the arrogance?

All of us at work are establishing methods that we need, very often forgetting the surrounding people.

The system is being created out of an everyday experience.

It is necessary not only to set procedures and orders, but also to sense a human being – a subordinate. Let us unite soul with a constructive calculation. When discussing business issues let us feel the inner state of an employee.

The ultimate result in business is economic outcome. Let us create business of improvement using even a mistake, even a bad procedure. Then we will become better ourselves as well.

Let us not fear mistakes. We will overcome the mistake fear by our own example – by recognizing it and in this way perfecting both the system and ourselves. All those, who live in fear or under a permanent stress, usually feel this way only due to their own personal problems, their character drawbacks and their incompetence to overcome the weakness of their spirit.

Let us create self-perfecting technology out of mistakes.

What is an opinion? A flow of energy, either forming or destroying one's beliefs. This is a concentration of the energetic flow consolidating necessary beliefs for the sake of a goal.

Let us observe who is the best in most wisely summing up the opinions of all the employees and who is speaking out the truth today being acceptable for all of us. Only be careful not to allow in a self-love, because it is the biggest obstacle for perfection.

The poor is the one who has been going through life without having met any rival – he or she will never know his or her capacities. For everyone realizes his or her power only having tested it in life.

The knowledge is fruitless if no attempts have been made to put it into practice.

To work together means to use one's capacities to compensate the incapacities of each other.

Stand up for your rights and you will find a support. And if no one helps you, it means that you are striving not hard enough.

Many people understand responsibility as some kind of instructions, which are only a helping hand for responsibility to manifest itself.

Requirements formulated reflect our self-consciousness.

Management is an investment of energy.

To be a good person is not a qualification, but one of the key aspirations in one's life.

Our progress as well as that of a company to a great extent depends upon the people who learn from each other.

If it is said, it does not mean yet it is done. If it is done, it does not mean yet it is well done. If it is well done, it does not mean it will always be well done.

Let us not motivate people by money only, for even a coin carries not only the number, but also the arms reflecting the values of attitudes recognized by the country.

The building up of the right views generates the biggest profit.

The greater is the community, the bigger are the chances to achieve harmony.

The freedom to choose lies not in a manager, but in an employee himself or herself. He or she by receiving the orders from the manager is making a choice: to fear or to speak out, to accept the orders or to propose something of his or her own, and to stand up for this.

It is not in the books that you will recognize laws. There are no rules for each life-situation, but there is only life itself verifying the truths found in books.

If you take a remark only as an offence, it will never reach your soul, an energy initiating the growth of self-consciousness.

Your strength lies in recognition of your weakness.

A blocked creativity is a complaint for its own sake.

A system should be created in such a way that by being acceptable it could educate and perfect a human being.

Let us learn to put off a bad person without insulting him or her.

Notice, appreciate and stimulate people's interest.

Let us communicate and we will see our drawbacks. Words reflect your inner state.

Let us learn to be not surprised at people.

If we do not liberate a man, we will see neither our own drawbacks, nor those of our country.

Let us provide people with an environment to show their own weakness. Let us not be afraid of eliminating our shortcomings. Hiding and disguising them we only prolong their existence and make our fear deeper.

Let us arrange our work in such a way that there would be left no room for man's idleness to develop. A deep-rooted idleness is a much bigger problem for the people rather than to a company.

Asking a question let us consider the usefulness of the question.

Let us foresee the consequences in order not to fight them afterwards.

Business meetings are the management of energetic flow by concentrating it and guiding in the right direction.

Let us not allow the corporate energetics to be suppressed – help a speaker by your own interest.

While speaking do not fall out of an "energetic context".

A thought concentration is accumulation of energy within the limits of one's possibilities.

Management of the flow of energy is a guarantee for competence consolidation.

Let us learn from a child to know the world through unawareness.

The head is a human who all the time puts efforts to live above his instincts.

Do not forget that by working you form up the opinion about yourself and create your future.

Our perspicacity is our capacity to analyze all the processes that influence us and to control them by means of foreseeing them.

Within the head of a true chief there are circulating the actions of all his or her employees making parts of the mosaic picture he or she envisages.

Let us not forget that all good solutions are resting within a great depth, but not only in one's brain.

Let us collect all the problems from people, because they will point us to the areas where the work is not being done, but rather being imitated.

While communicating do not antagonize those who do not communicate.

Let us not turn business-meetings into the discussion clubs, but by analyzing illogicalities let us present our own solutions, suggestions and observances.

Be brave, because while associating with your subordinates first of all you will have to face your own flaws.

A human being is divinely creative as he or she is in a constant process of creation. Somebody is creating how to earn, another one is creating how to cheat, the third one is creating how to struggle with the work. Even the laziest person is forced to create by his or her greediness, instincts or, in other words, a wish to live not worse than those who are working.

All our flaws are tools. Therefore, let us make use of them in an appropriate manner perfecting us. And let us not forget we are being perfected by all the people. Even the most miserable human being is necessary for us so that by helping him we could see and appraise our own capacities.

The quality of your communication reflects your energetic potential.

Your problems of today are the phenomena and situations that you have neglected or ignored yesterday.

While talking with your subordinate watch his or her posture and face, try to feel if there is some response – an energetic transformation. If a view expressed becomes common, then immediately will follow an improved mutual feeling. This is not an easy path of verbal communication for the sake of self-perfection, yet it does exist.

When bad vibrations affect us, let us generate within ourselves twice as much of goodness.

What for are we searching in people? A good feeling. Thus, let us bring to our work as much of a feeling as possible, because others are looking for the same thing in you.

Wisdom and strength of a human being depend on the way he or she realizes his or her unawareness.

Let us perfect together, because a perfecting of one person is merely the strengthening of a personal significance. All the negative processes are to be treated not with anger, but with goodwill. Let us analyze their causes and within the limits of our possibilities let us try to change them.

Only then will start your growth that will not always be visible.

Meditation – Prayer – a state of communication with oneself is necessary to poise us. It does not matter how we are doing this; it is important to hear ourselves and to reach an agreement with ourselves, discovering the meaning of our actions.

There lies a great power in the faith of one human being, and it contains unlimited possibilities if they are combined with the powers the society has.

Our corporate energy depends upon our beliefs. For the establishment of positive energetics we need employees with positive beliefs. Let us look for them and let us unite for common goals.

The formation of the company's energetics depends upon the team nucleus. The energy strength depends on the quality of each person.

By striving for a deeper community we will have more chances for harmony. It is the har-

mony that makes the essence of energetic balance. It is this balance that a successful survival of our company depends upon.

Energetic balance of our country depends upon the all-embracing goodwill of people.

We are dreaming about goodwill, yet we understand it differently. Very often there is one sensitive to three insensitive ones. These three do exploit that one making use of his or her sensitivity, and the exploited one only gives strength to evil.

Our opinions and attitudes are different. However, these differences are also our asset. By analyzing the differences let us find out a common denominator of our misunderstanding. On the basis of it we will set up procedures meeting the needs of the majority.

We have no other way, but this one – through communication to create procedures that would not allow a person to behave in a bad manner. By convincing arguments let us point out to the person his or her mistakes as an image in the mirror because of which he or she would lose any wish to behave poorly.

Do you want a good atmosphere? Then speak, feel yourself and the one who is listening to you. Do not allow to be turned into a victim of the lack of understanding of each other.

To keep one's hand on the pulse means to feel one's subordinate without approaching him or her, and while hearing and seeing him or her at least to a little extent participate in his or her actions.

The quality of our company's provisions depends upon the quality of our hearing.

If you do not feel, do not know your employees who will be using in the future procedures created by you, if you do not know the capacities of these people, if you are unable to foresee their actions, it means that the procedure you are creating is doomed to failure.
Do not forget that creation of your procedures and the effectiveness of their application will depend upon the atmosphere of your relations.

The one who sets orders must not forget that he or she is dependant on those who are to follow these orders.

I wish I could feel not only instincts, but also striving for its aim full of creativity spirit of action striving and directed at the improvement of the surroundings.

The self-consciousness of the subordinates sets higher standards for their manager.

By studying his or her employees a true manager is analyzing himself or herself.
Our instincts make all of us alike. Only by understanding them in general we are already able to find a common language.

Your potential as a creator is reflected by your ability to forecast. You will learn this only by analyzing and by teaching others to do the same.

It is inhumanly hard at work to feel and then to generate an energetic flow, unifying us for one goal, but you, who are the heads, are to do this permanently.

Help a man to hear you. And talk to those hearing you. Strive for a mutual understanding, and then the others seeing the success of this understanding will join you by themselves.

There will always be the divisions requiring an especially strict management, but let us look for people there that we would inspire by positive provisions to stick to the strictness developing one's self-consciousness.

Our success and inner state depend upon the propagation of positive beliefs.

Do not require of a person for the things that he or she is not able to accomplish, but always point out those places at which he or she could perfect himself or herself. Let us help a man to discover his or her capacities and advantages suitable not only to him, but also to the society. You will sense the positive energy being spread by the society's joy about the achieved results, and this energy will inspire you for a new creativity of your soul.

A man being changed by force is not changing from within. He or she only suffers due to the order making him or her change. Therefore, the manager should be learning how to stimulate by means of positive emotions the employee's need for making demands to himself or herself.

Complimenting one's subordinates is an important and subtle job. Let us not do it in an offhand manner, for it equals one's offence.

At work we are living through the intensive eight hours, by using all the accumulated universal experience we communicate with many people and through them with the whole country. At our business place the amount of wisdom exceeds that within our families by hundreds of times.

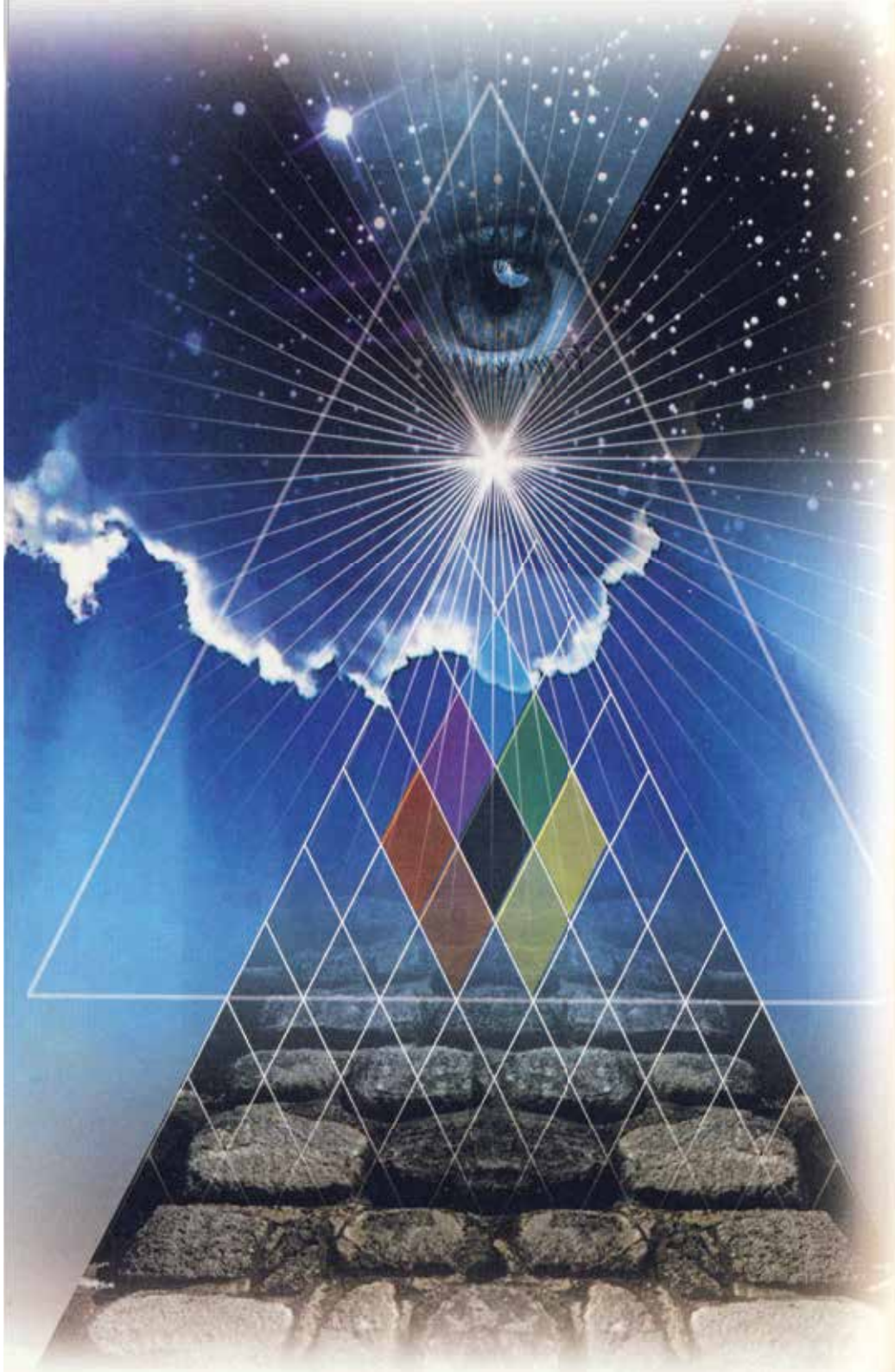
We are wrong thinking that for the benefit of one's family we are putting up with a situation at work, we are trying to cheat by not giving all our love and efforts to our job. By sparing ourselves in this way, we only steal from ourselves, because we devote ourselves not to our job, but rather to perfecting ourselves, to our creation.

The one who does not understand or avoids responsibility, who does not feel, does not notice or influence anything at work will never dominate within his or her family either.

We do not even feel how hundreds of people surrounding us are forming us. It is possible to

survive among them only being together with them.

In our company being influenced by coworkers and customers and by influencing them by ourselves, we take all this home by being developed ourselves.





Serving our own instincts and weaknesses is more ruinous than the shortcomings of life.

We satiate a person with our indifference to each other, vanity and betrayals, almost not leaving him or her any chance for the growth of love.

No one of us will escape the road of painful of cognition like no one of us will run away from our own ignorance.

We have nothing else, but our own imperfection. All our wisdom we take only from this imperfection.

Let us learn in the unity of hearts and minds to accept the surrounding world, applying it to our perfecting.

No one of us is the judge of soul; thus we must eliminate the soul executioners as well. Even more so as a word is enough to mutilate or even kill a human being living in his or her body.

Many of the world's wise men are ill with a chronic disease – they compete for millions, subsequently for billions, and then, for the spheres of influence and finally explaining their values, they teach us a life. These people need our assistance. Introducing totally different laws to them and by not breaching them ourselves either, we will be changing ourselves together with the society, changing all the country, by filling it up with WISDOM, TRUTH, FAITH and LOVE.

Both good and bad people, beyond their own recognition, make us perfect by sifting what is prospectless and what is worth one's attention. We might be superior at least because we are being perfected by the imperfections of others.

With all our shortcomings we have been received to be as we are. Thus, let us not injure and make harm to ourselves, but let us look for all the responses in the interaction between our organism and soul living in it, in this creation, functioning according to the laws of the creator. By knowing this union, we will understand the perfection of all the laws.

Still a large part of people are still interested only in themselves, only in their personality, forgetting the great body that they live within.

The humanity is to cease praising and supporting the vanity of a separate individual. It is high time to understand that there are no sages apart from all of us.

There is nothing recorded that has not been yesterday. By manipulating the knowledge of yesterday, we merely demonstrate our self-importance.

We are being brought up by life, which is making us recognize our imperfection by showing to us ever new capacities of creativity.

A human being is not allowed to behave illogically by the limits of his or her own knowledge.

When spreading truth one should not spend all the energy for the words only, for there should be enough of it for the implementation of the decisions of these words.

In order to define our capacities let us estimate what part of the society becomes better due to our visions implemented.

Pain either disappears or destroys us. A thought either completes us or takes us somewhere else. And our fate has no power to make our soul to turn from the path chosen in the past.

Learn to put up with the one next to you who does not love you.

Immortality is self-consciously born spirit in love only.

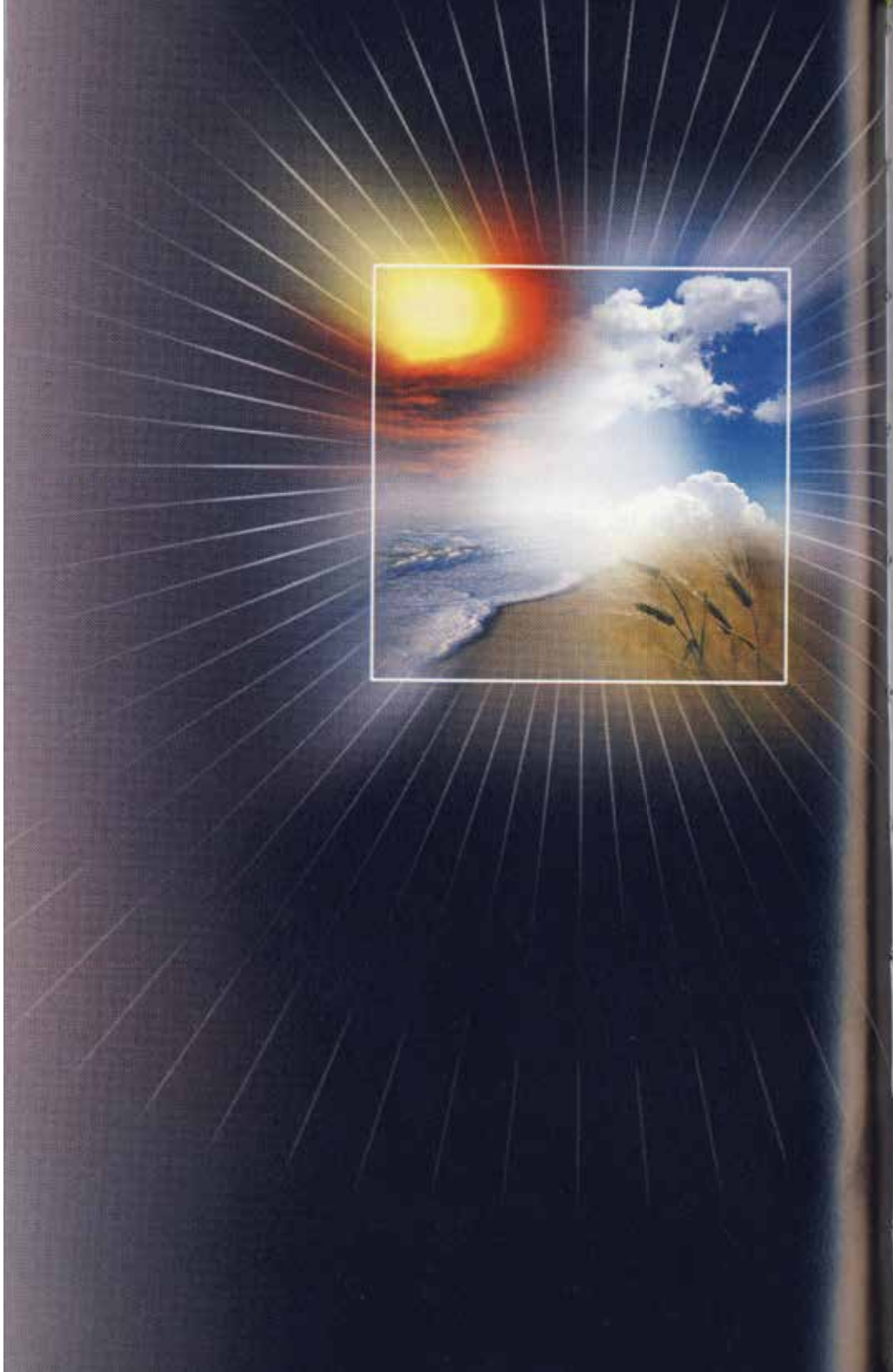
If you can feel happy while being alone, it means you are already unhappy.

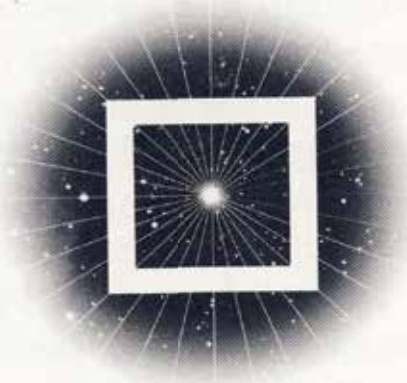
Only one t r i f l e is necessary to find a common language with each other, for a common

language between the two is already a world. There must be a desire to be happy not at the cost of others, but rather together with the others.

What we see has been created being among people. What we would like to see that is also being possessed by people only. Let us receive this from them boldly and without doubt. Let us carefully give them everything that is most valuable in us, and then we will feel as and will be the most worthy people.

How ridiculous is striving to make the sun not to shine and not to warm the earth, to attempt to struggle with air, to destroy water on earth and to throw the earth out of this galaxy that we exist within. A man is to understand that he or she is destroying but himself or herself and he or she will sooner turn back into dust and his or her spirit will become invisible to the flesh than he or she will change the laws that are being demonstrated to us and that are designed for our perfecting in the world.





What a single man is capable for without the society, has a personality, absolutely alone, ever created any theory, system or science that would not be of and for the world?

Today the number of the people who notice wrong intercommunication is going up. However, suppressed by their own every-day worries they still lack perception of civil self-consciousness and wholeness. They do not understand that only by a conscious reaction to wrong phenomena they will solve their everyday problems as well. By being indifferent the majority of people for the sake of their personal desires burden the shoulders of the society with new problems. And it is the indifference of the

people that constitutes the outcome of false and bureaucratically performed actions. We notice one thing – the level of governing the country reflects the quality of the society's mentality and the degree of the responsibility of its citizens.

Society, by defending itself from its own drawbacks, restricts itself by various bureaucratic measures. A savage struggle for the right to rule is going on not only among politicians and bureaucrats, but also among all the rest who crave for any power for it is a transmutation state of the souls who had ruled over us earlier. Today the outlived present takes on other sorts of modifications.

Living in democracy is an art. To be free means to undergo constant changes and improve oneself being invigorated by the inner need to analyze oneself and those who are around, and by joint actions to implement visions.

We must work with ourselves to be able to work with the others. And we communicate in order not to let life pass by.

Let us help each other, for all of us, walking on the earth, have not mastered love to perfection.

It is impossible to tolerate all and it is difficult to be benevolent in relation to all, since our potential of benevolence will not be sufficient. Thus, let us not look at those all, but having encountered each one separately, let us do our best to be tolerant.

A truly self-conscious person very soon recognizes that his or her self-consciousness does not depend upon him or her alone.

The more a man knows and the greater are his or capabilities, the more he or she must assist others in the process of understanding.

Some people rejoice in being in the focus of attention, for seeing and sensing others reaction they have the only chance to admire themselves. Yet, sooner or later they will understand that it is just a mirror in front of which they are making faces like little apes.

All that is given to a man is given for the sake of everybody's wellbeing. There are no authorities that we must serve, and it is only our ignorance that we are searching guides to leading us through the mazes of our own instincts.

Faith and trust are radically different. By saying: "I trust on you" we confer upon ourselves the status of a patron, of one's superior. However, all of us seeking for communication on equal basis are looking for those having faith and not for those demonstrating trust. Trust is always creating a space for a man to make a mistake. This is yesterday's way of thinking, giving birth to imperfect relations of the people of today.

No matter how we develop and perfect a system, a person is always setting up his or her own "mini" system within it convenient to himself or herself. Within this system, in fact, one may find egoism and spiritual idleness – that man's peculiar quality with characteristic conception of the world's order.

The law of the good and evil is the same - unification, the trust of each other, belief in what is being performed and pursued. And it is only the inner regulations that lead to the entirety of light in one case and to the darkness of loneliness in the other case.

To feel all the world, first of all one must feel those at hand: the family, colleagues and the society. If we have made happy at least one

person, who is at hand, it means that life will have been lived not in vain for it is the right direction. rigt

Let us not forget for a single moment to analyze the limits our ego is functioning within.

A strong person cannot live for a long time with a weak one. Sooner or later, he or she understands that by not strengthening the weak one he or she has to do the lion's share of the job by himself or herself. It is easier for the strong person to teach the weak one rather than permanently do the job for him or her. By not doing this, it is he or she who begins feeling weak.

It is not today that we choose those who are beside us, but let us believe that everybody is in that place and with those people where and with whom he or she ought to be.

The most pervasive disease of today is the idleness of the mind and spirit unison. Instead of dealing with the tasks of life presented to us, we allow others to do this for us. Today there are especially many of those eager to make advantage of our laziness. It is for those that we allow modeling our outlook, opinion and attitudes.

Some establish attitudes by forming, others, by desiring to escape from their implementation - by denying them. However, neither the diligent, nor the idler escapes the role of a creator – the evaluation of the qualities of their nature.

We have been suppressed, antagonized against each other, and destroyed for too long. During the years of different regimes our nation has turned into a perfect environment for jealousy, gloating and indifference to spread. Today it is a common pain of our nation resting in everybody of us. We got used to follow the relics of the past – we hit all together at a single person and try our best not to fall behind the attacking mob. And many of the authorities created by us are manipulating this pain of our nation.

Let us not forget that all those who shape our opinion, the richest ones, those ruling or universally acknowledged ones, are people like we making mistakes as we do.

Squabble that does not create unity, but just deepens remorse and revenge instead (also influencing overall energetics of the country), does not disappear anywhere, sooner or later it yields harvest.

We have accumulated a rich experience of mutual squabbling. One of the best inputs is our mutual misunderstandings, the level of which is high and sufficiently subtle.
Have we ever given a thought that by our squabbling we create an excellent environment for the minority, which cannot stand up against making business out of it in such a way corrupting new generations?

A country where people cannot find a common language is not yet a state, but only heaps of people without their master, like a messed up stack of straws in the middle of a field being pulled at by any hungry animal. And sooner or later, it will end in the stomachs of others or, under the influence of the laws of nature will rot, decay and turn to dust in the ground.

If a conflicting pluralism, democracy do not bring people closer and does not give any benefit for the growth of the country's mentality and self-consciousness, if by determining the forming up human values of attitudes the country is unable to take a higher position, then difficulties should be expected.

Striving for implementation of the soul's undefeatable wish to be free and creative, let us not forget, that no matter how high we might be looking, the same laws - of light and darkness - are valid everywhere. By seeking to improve the level of the country, we must understand working principles of these laws, becoming brighter ourselves, representing the brighter part of the mankind. We will not escape darkness, but in comparison with the current darkness it will be the light.

Wealth is a possibility to be on the move. Only by being together we can move on; only by being required by the society and ourselves making up the society, we can remain immortal. One's separation is equal to one's death. How much we must cherish our being together, how dear we are to each other!

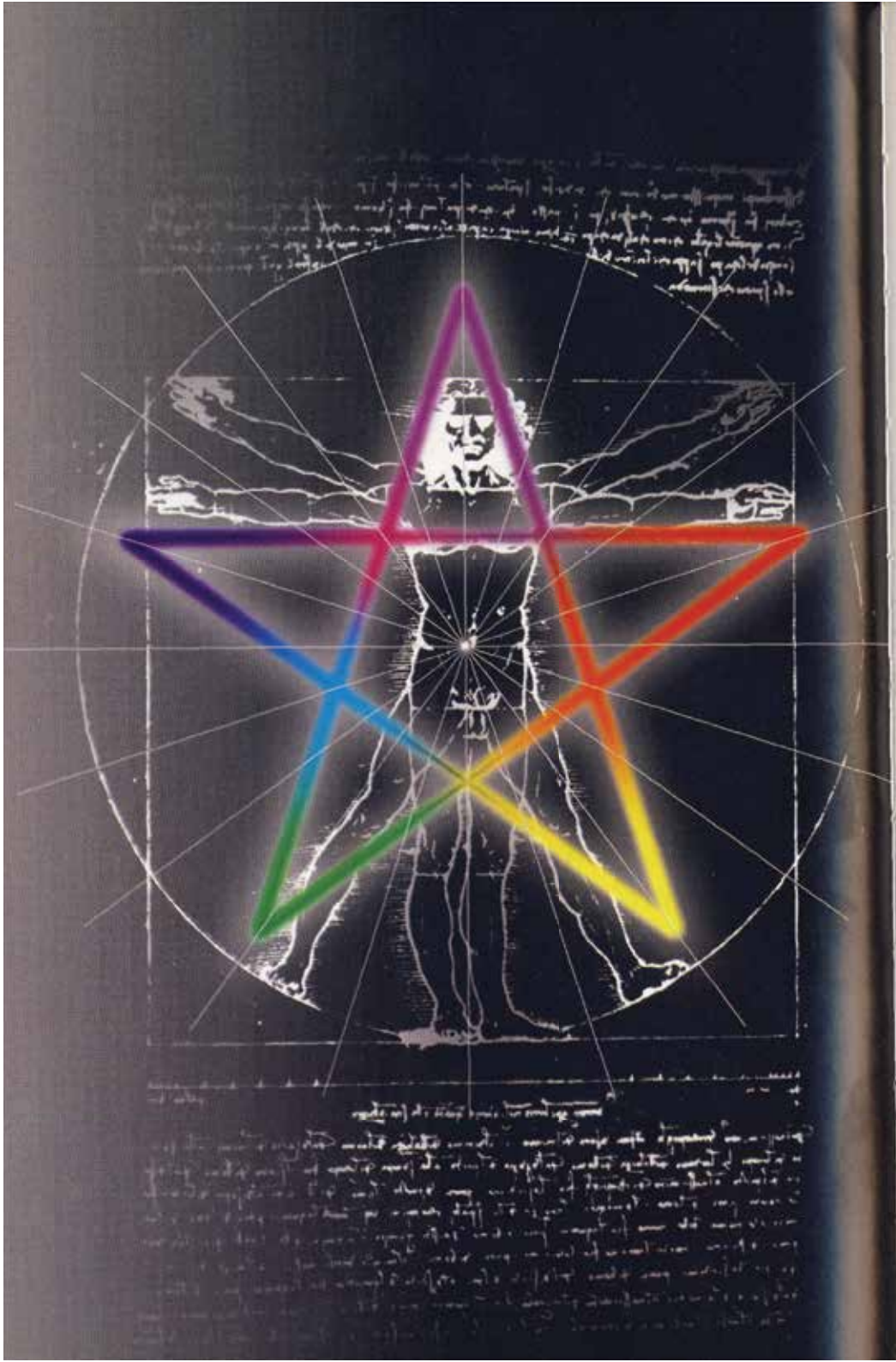
The past is interesting and useful to the measure it helps to live now by directly participating in the creation of the future. However, very often it is not the case, for many of us living in the past equals digging into the dustbin.
It is what we see that makes us cleverer. If we do not encourage ourselves to seek for wisdom, fitting for a major part of the mankind, then the

longer we will live without the majority's trust in us. And having no majority's support we will not sense the love of the whole that generates well-being, which has no unnoticed minority within.

It is high time for an individual to stop cheating the society by self-signifying. And the other way round, it is enough for the society keep on deceiving an individual by making him or her significant. By this we will not achieve a civil self-consciousness for it is an eternal lie, leading to the tragic nature of human relations.

We experience every absurdity of unconsciousness on our skin as a drunkard father in the family, as a bad neighbor, as a hostile neighboring country. Yes, we have perfectly mastered "the art of neglecting". But aren't we directly influenced by a war being waged in the most distant corner of earth? We are well aware, after all, that what is happening in any country at war might also take place in our country, since in human mind there is much room for that.

Democracy is the fruit, which a man can grow only in his or her soul.





Eternally revolving wheel of knowledge, emerging out of that which has been learned, experienced, and seen, gives birth to a new knowledge. The search for the new is eternal.

Souls, have gone through many stages of development on earth, capable of unifying themselves into one unity complement the body of God Father that we recognize, who by feeling and observing our development creates and perfects the regularities that we are in need of and which lead to harmony.

Within himself He unites all the best and the most perfect from all the worlds, out of all the experiences, all the achievements and all the

imperfections. Irrespective of where and what we are doing, we must know that we are all the parts of the body of God being at the same time in yesterday, today and tomorrow, only some are further from, while others are closer to perfection. This is consciousness forgetting nothing and making use of everything for creating well-being.

We cannot embrace the whole plan of God, but we must strive to purify this existence by cleaner vibrations, to elevate it to a higher quality level and reduce pain while living through the instincts. If we do not learn how to renew ourselves, will God not treat us like a farmer treats the crops that yield no harvest, which has been expected? Will He, for the benefit of a new seed, not sow another sort heaping up the previous year soil with the old roots?
As all composition of the blood circulation depends on the quality of the blood cells, so the new emerging generation depends upon the quality of existence. All is directed towards the quality improvement.

Let us not drink from the world bogs of comfort while being able to satisfy our thirst in a

pure spring, ever thrusting forth anew up to the eternal life. It is necessary to feel an enlightened soul who has perceived the truths of inner experiences. Only self-analysis enriches a man with a new light, the resolution to create and seek. The cords of one's heart vibrate with a gamut of various feelings – sorrow, comfort, joy, longing, trust, peace, courage, pain, love. A man begins to feel "a new man" who is being born within him or her and who thinks in a new way, who looks upon life differently, who looks at people more cordially, who faces troubles more calmly, who senses the divine whole more vitally. Then the personality center of gravity from the outside is transferred to within the person, to the home of soul of this world. A man starts feeling and hearing not just himself or herself, but also everything that briefs life. He or she starts distinguishing the quality of vibrations. It is by their means that man is able to recognize what is new. It is the manifestation of the consciousness of sensation.

Let us look for common things within the cornerstones of all religions so that we would not cast stones, but having fetched them and put together we would set up the foundation for the spiritual welfare.

God is life, and we do not see Him. He is the light that we do not sense. He is the truth we do not believe. He is the teacher we do not listen to. He is our best friend, to whose love we have no time. He is our Almighty, and we do not hear Him. Thus, while being unhappy let us not blame anybody, since we are free to create what we create on our own with our indifferent and worldly pride using our right to choose.

A man's body is like a "Letter of God" to a man. Through illnesses, pain and problems that we create ourselves, the nature and God are commune with a man. Without this conversation, a human is unable to control his or her vices, flaws, weaknesses and ambitions leading to darkness. If a man, having realized this, would always put efforts to treat every person like God looks upon man, then all his or her thoughts about his or her neighbors would change and the real love – all-creating and unifying – for his or her neighbor would reign within him or her.

Why must we love and respect each other? Because for each self on its own it is impossible to see, recognize and create the new. To see

what is new one can only while being together with people and remaining peaceful and loving. People are our mirror; they are the speed of our development, of our approach to God. They are the reflection of our actions.

What is that man, working next to us, walking along the street, looking for food in trash bins, entering our office rooms, abundantly making use of the world's goodies, proud and foolishly arrogant, angry with all the world, blindly pious and believing, unable to understand his or her own state? In all of these we see a child of God. This is not our servant and not an obstacle in the road of our life. This is a fragment of God, His tiny gene that He desires to grow in His own garden – our earth. It is beyond our mind to understand the ultimate plan of God, why there are so many and so differently behaving people beside us as well as no one of us can guess where do we all go along this path of evolution. Only one thing is clear it is us in all the most different states that God is demonstrating to us.

God gives a man the sun, warmth, light. Gives earth with all its treasures and water full of life.

He bestows air filled with divine thought that unites us and provides capacities beyond one's imagination. And every single molecule of these capacities floats in the air filled up with the sun possessing divine information.

Air is the most delicate, and people know least of how God uses this tool. Air is that world where the Holy Spirit has the biggest work to do. And all this is being given to a human so that he or she would behave reasonably and that all the information suitable to him or her and chosen by his or her free will would employ for perfecting his or her soul.

A man is a being gifted with God's creativity. He or she is creating a democratic approach to an individual and knocking down even the most firmly established truths merely to let the progress of civilization continue. He or she is an analyzing and all-creating personality.

God leaves to a man the right of choice. And a man makes his or her choice. The current troubles and pains of people are primitive choices of the past. Humanity is grinding its own mistakes as flour by the grindstone of life,

and is being sustained with this. This is its wealth, and it is this that keeps it alive.

Many of those who have achieved success in some sphere become arrogant sages, stagnated in their own wisdom. Having conferred upon each other titles they are afraid to leave their pedestal for there they feel superior to the others. However, all they know and can have been taken from all of us, and what has been added does not belong to them, but has been just entrusted to them to be used by all. But a man appropriates it and demands that he or she would be praised, acknowledged. By indulging his or her vanity, self-love, greed, desire for superiority, a man becomes like a bear taking honey out of beehive in a tree hollow and not realizing how the bees have labored at gathering nectar for their bee-family.

God possessing a divine tolerance is waiting patiently until we, having realized His home assignments, prepare our homework. Thus, let us not expect for an angel to descend from heaven, and let us look for the attributes of holiness within ourselves and let us receive the attitudes that have been structured in the

homework given to us 2000 years ago. The Holy soul shall not incarnate in an earthly body, while seeing how inventively and sincerely we are destroying all that is attempting to sprout out of the seed sowed by Him. As long as we will not grow this harvest and will not carefully satiate our society with these attitudes, let us not hope for a new selection. It is difficult to find those in which a higher level of seed could sprout. We must prepare ourselves for this process by our living, behavior and communication with the world that surrounds us.

We must select thinking and actions leading to a universal evolution. Soon people will understand that the concept 'universal' is very important to all that surrounds us. Only with such an attitude we can be happy within a harmonious society.

Mostly, a man errs due to his or her egoism. He or she ascribes to himself a right of a favored by thinking that he or she is selected out of a mob and endowed with special abilities.

If we open our arms to hug a brother or somebody who suffers, we will understand that we

are a cross. There is no other cross that Christ has died for, there is only this one - a man. And it is not the one walking the right path who is kissing a hewed out of wood cross, but rather the one who is able to love an imperfect man and does his or her best for the latter to become better.

We know the world only through ourselves. Looking at each other we create ourselves. All that changes within us is due to the people and the surrounding world. To live just for what you see and call it your belonging is to live in vain. To live for the people one does not know is to live for the world, which is eternal. To perceive the world with one's mind, to sense it with one's heart and to let it change our inside without stopping and attaching oneself to this wonderful tool of God, means to live and conceive the nearing to a divine light by communicating with all that we have been provided with by the Creator.

We need a new foundation for realizing our relations with the whole. By recognizing each of us one's own imperfection, by not drowning each other in the bog of self-significance, by not

looking for perfect leaders laboring for us, let us unify all what is best in a man - WISDOM, TRUTH, FAITH and LOVE. It is for this purpose that today we stand side by side so that by being together we might set up a powerful unity capable of revealing a new scope of the development of mankind - a mutual harmony. Within it we will get acquainted with and within ourselves we will rediscover concord with the universe.

We live creatively as long as we are putting efforts to perfect ourselves. Let us not hurry to feel ourselves clever. The clever are merely the poor ones serving their minds and exploiting their bodies. Let us dare to live always acknowledging our imperfection.

Let us learn not to be afraid to reveal our feelings to each other so that we might employ each other as a tool of self-perfecting. Only such a communication can give us all-round benefit. By belonging only to ourselves, by working alone most often we are capable of merely carrying out our primitiveness.

While speaking out a word, let us think about its impact on those around us. While together

with those around us protecting our interests and thinking about our creation, let us search for harmony. Let us always know that it is we and our desire to create better than those similar to us do are the greatest enemies of harmony. Let us not get involved in that insane race of individual self love, which is destroying all that is alive in the name of the craving to be ahead and superior. Thus we become not better ones; but rather the ones who destroy and ruin.

Only in harmony the process is perfect and most rapidly brings one to success. Without following this law, there has been no one who reached the top of harmony. All must have been wise to find the right decision and trust it. The peaks are for those who are climbing up with a great love and are invincible in their faith and aspirations in the name of universal goodness.

To see what lives within our heart and what we multiply and strengthen in our dally life we need patience and time. Any process yields a harvest. No matter how a man tries to hide away, when the time comes we see the fruits and come to know the purpose of his or her striving.

Most likely throughout all the medieval wars the nations have not lost that much of their spirituality as it has been lost during the twentieth century, when so many lives have been taken away and the mankind has been cast down to the abyss of the meanest instincts. For the majority it is the money that has replaced belief. And today many of us by continuing to mislead ourselves treat money as the greatest value, while it is just a helper by means of which we spread either light or darkness.

We are bringing into a new age a wealth accumulated in suffering and within which we are already mature enough to perfect ourselves by love, but not pain. Now it remains only to learn how to use this collectively. For LOVE is life, WISDOM, TRUTH and FAITH. These are our constituent parts. In isolation they produce only pain and suffering to others and ourselves. Thus, by demonstrating our mind let us not seek after wise decisions for this is lifeless. Let us not impose our truth for such truth is lonely and destructive. Let us not believe blindly without a feeling and mind for this will not give birth to love inspiring us for creation. Only having unified all these qualities we will have the real harvest.

An individualist in his or her philosophy is unable to accumulate all the problems of the world. Such a philosophy defends only his or her own interests increasing the depth of his or her instincts. We must grow up a sensation within ourselves, for it is difficult to perceive the entirety only by one's mind.

Let us take an attentive look and we will see the Judas-like betrayal taking place among us every day, we will hear a resounding hammer while nailing down on the cross man by man every day, and, again, we will witness how a resurrection happens again
As long as a man is not full with the betrayal and crucifixion of his or her neighbor, evil will be turning into more "sophisticated" and "subtle" one. We must realize that our life is not an eternal procession to crucifixion. Christ has remarkably demonstrated a man's imperfection. By writing down 10 commandments He has opened a path to harmony, by the spirit of crucifixion demonstrating to a man patience and love that must indwell in each of us in order to strive currently for perfection nurtured by the mankind.

While struggling for our interests if we do not think about those who are around us, it means we still need suffering and are not matured for freedom. By selfishly setting up a beneficial system to us only we are again creating a regime. And if a man that strives for freedom is trying to enslave others it means that he or she has not emptied the bitterness of his or her prison to the bottom. The top of such a person is not the heaven and the stars, but rather his or her own cave. This is a miserable being of the dark, which most often is fetching into his or her cave a wealth earned by others.

On one saucer of the scales let us put down our soul's endeavors, our care, our love for the neighbors and our self-conscious in relation to the society. And on the other – an amount of energy devoted to material achievements, wealth, comfort, self-importance and our security. And now let us weigh it.

It does not matter what unites us - religion, manual labor, assistance, technologies, art. It is important that we mutually within ourselves by each stir would radiate the atmosphere of universal closeness, of love for the world's life.

Let us struggle not against a man, but rather against evil. Let us uphold a man who wants to break free from the influence of evil, let us uphold the very goodness. Let us analyze every situation since a man's behavior is just an outcome. It is just this behavior that reveals the result of the system and imperfect laws. By not analyzing them we will fail to create a good system. It is a human by his or her sinful nature who perfects the society. The system, by creating laws, is becoming more perfect thanks to a man. If bad phenomena are taking place in our society, let us acknowledge, that we have set up conditions for them to come to life. Consciously or unconsciously, we have left someone with his or her problems ignoring the law of the whole.

Not recognizing the entirety and worshiping each other, we rush to create leaders, turning them into our victims. Sustaining them with the mirage of wisdom, truth, faith and love we provide them strength for a moment. And afterwards we leave them without mercy alone oppressing them with an avalanche of perfect demands, not giving them either WISDOM, or JUSTICE, or FAITH, or LOVE while ourselves mercilessly demanding all this.

Taking and writing about wrong phenomena let us preserve humanness. Any evil is a tragedy to both the one who has suffered and the one who has fouled. Let us prepare human consciousness for this tolerance since in a truly democratic society we will have to analyze thoroughly everything that burdens destiny of every human and the existence of the society. We will have to quit speculating on the imperfection of an individual and the society. It is necessary to love all the development process of humanity, to sympathize with and deeply analyze each situation, to realize its causation and to pursue the only goal – to help, but not to condemn.

The social systems of the past and the present are outdated, primitive and undemocratic, having produced the major part of the world's misfortunes. Apparently disintegrated minority is making use of the joint capacities of the mankind. By ignoring the importance of harmony and universal wellbeing we legitimate the authorship of capacities, which is merely the consequence of the universal capacity and belongs to the society, so that the society would be able to produce the best future foundation for the benefit of perfecting.

If the society devoted to the spiritual communication at least some of the attention given by the world to the commodity propaganda or to the promotion of self-love, then the humanity would be perfecting itself unforeseeably fast.

The birth of a community, like a marriage, is based on the same principles: love, feeling well, progress, desire to survive. The same law is valid here – a desire to preserve not just one individual, but rather to bring up a matured society for a common goal.

A human who believes that his or her truth is an absolute one sets up a trap of knowing for himself or herself and starts going the path of primitiveness. He or she submits himself or herself to the dictator that has been created and recognized by him or her, i.e. to the truth, standard, order, system of this day. From the moment you state: "That is right. That is true", you cease asking, searching, and you become an obedient unthinking server, even a slave. You squeeze yourself into a frame of complexes that you call the universal standards of the mankind. Acknowledging such rules you lose freedom and an opportunity to create.

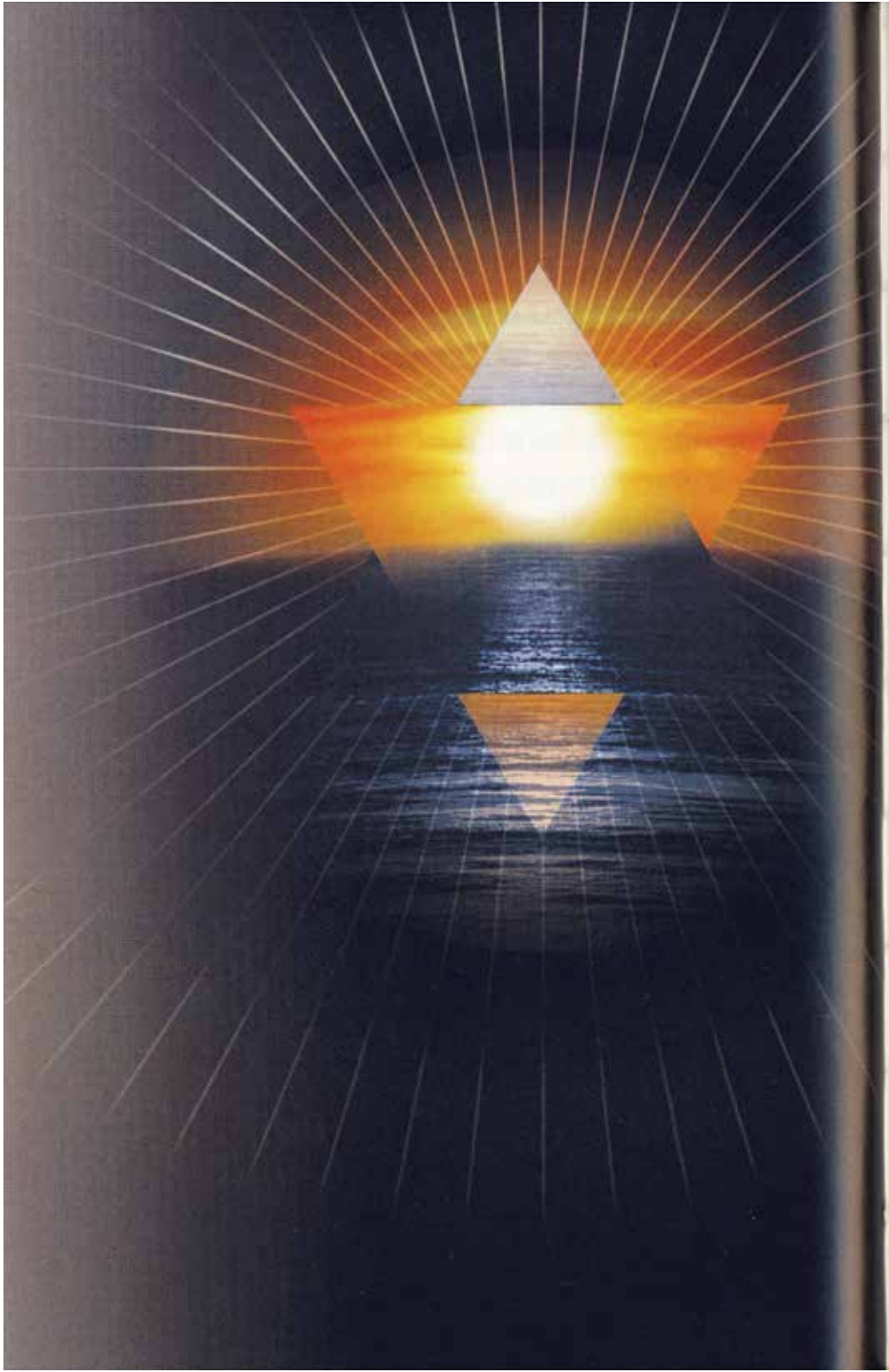
Truth is a constantly expanding wheel of a coil. Its size is beyond a man's sight like the roundness of earth. Only having developed his or her fantasy, having mastered his or her subconscious going out from his or her physical "self", ever being free and living in the order of permanent creation, a man can approach towards unlimited truth.

We have neglected the entirety. We have failed to analyze the consequences of our actions.

In general, we analyze not in time, but within the framework of our striving for desires.

Breaking free from extremely limited capacities of the present-day physical body and having gotten rid of the limits, a man may embark on a journey to a new knowledge, which is being born in his or her dreams. Nobody and nothing can stop such a man for he or she, having tasted freedom, has touched upon the capacities lying within a man. He or she has understood that life is a permanent creation of perfecting his or her soul through the world matter. It is only in this process that a man is implementing the plan of God – to be a man created after His image. This is the main aim, essence and cause of living - to permanently study how to create the new.

As the rain falling out of the clouds becomes the life origin for plants, so the stream of creativeness becomes the source of life for a man. Let us feel the pulse of a creative spirit within a man, which sustains his or her vitality, for it, is the only way for one to join the river of eternity. As this truth submerges a man in joy like the sunrays, he or she feels incredibly happy. The spirit of creativity like a stream flowing in a man and watering a dry land of his or her soul, refreshing it and awakening up new forces – a creation of action. It seems that time and eternity merge within a man. Let us aim at awakening within ourselves this state producing success and desire for harmony.



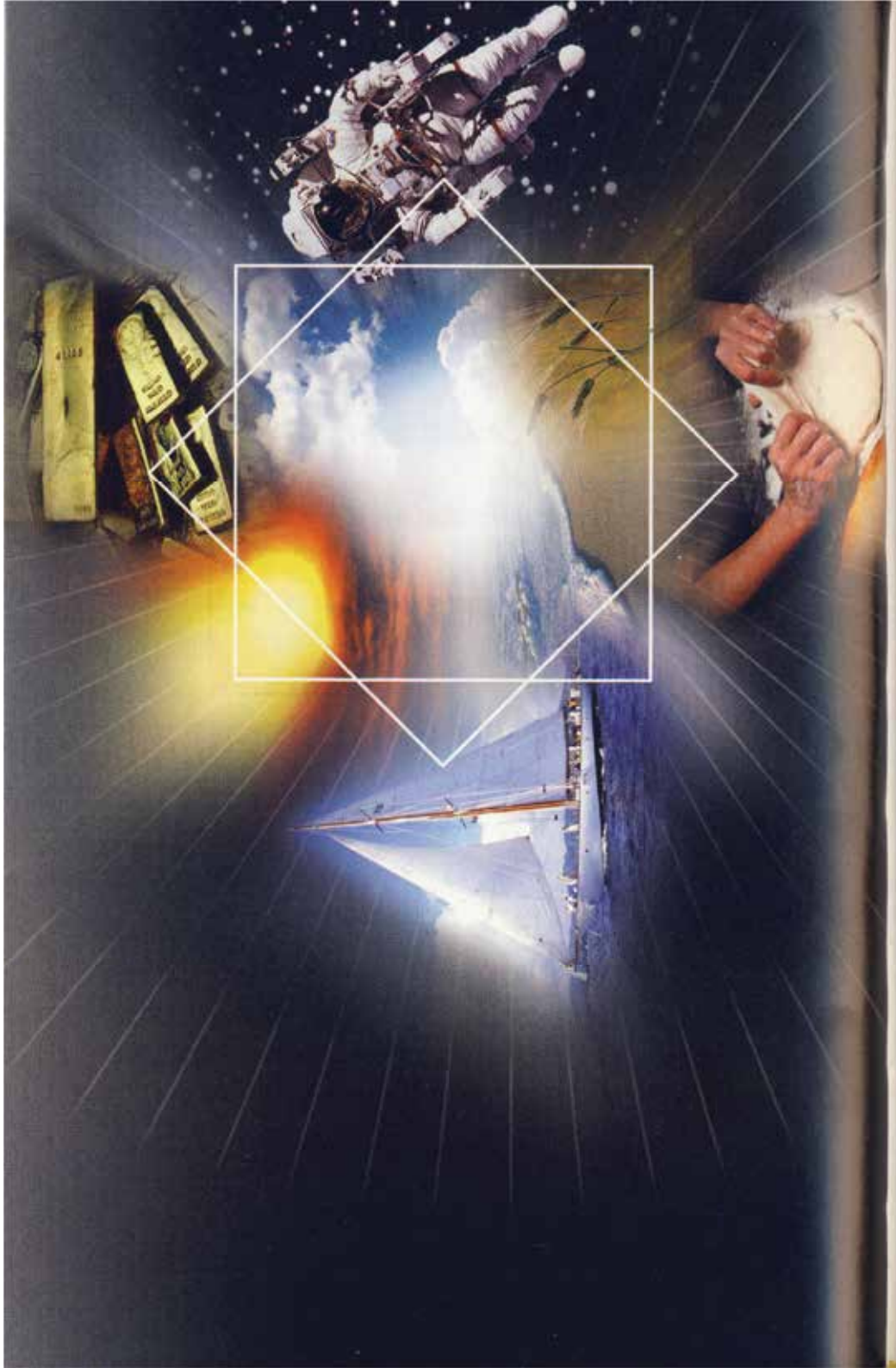


WISDOM gives birth to the TRUTH.
The TRUTH gives birth to FAITH.
FAITH gives birth to LOVE.
LOVE gives birth to the wellbeing.
The wellbeing points to our standing in the world hierarchy.

WISDOM is the one with the help of which people are permanently perfecting themselves.
TRUTHS are the ones that people in their lives stick to themselves.
FAITH is a state when without a doubt and persuasion people believe in that what is being implemented every day.
WISDOM, the TRUTH, FAITH – is full of creativity LOVE ever renewing the world.

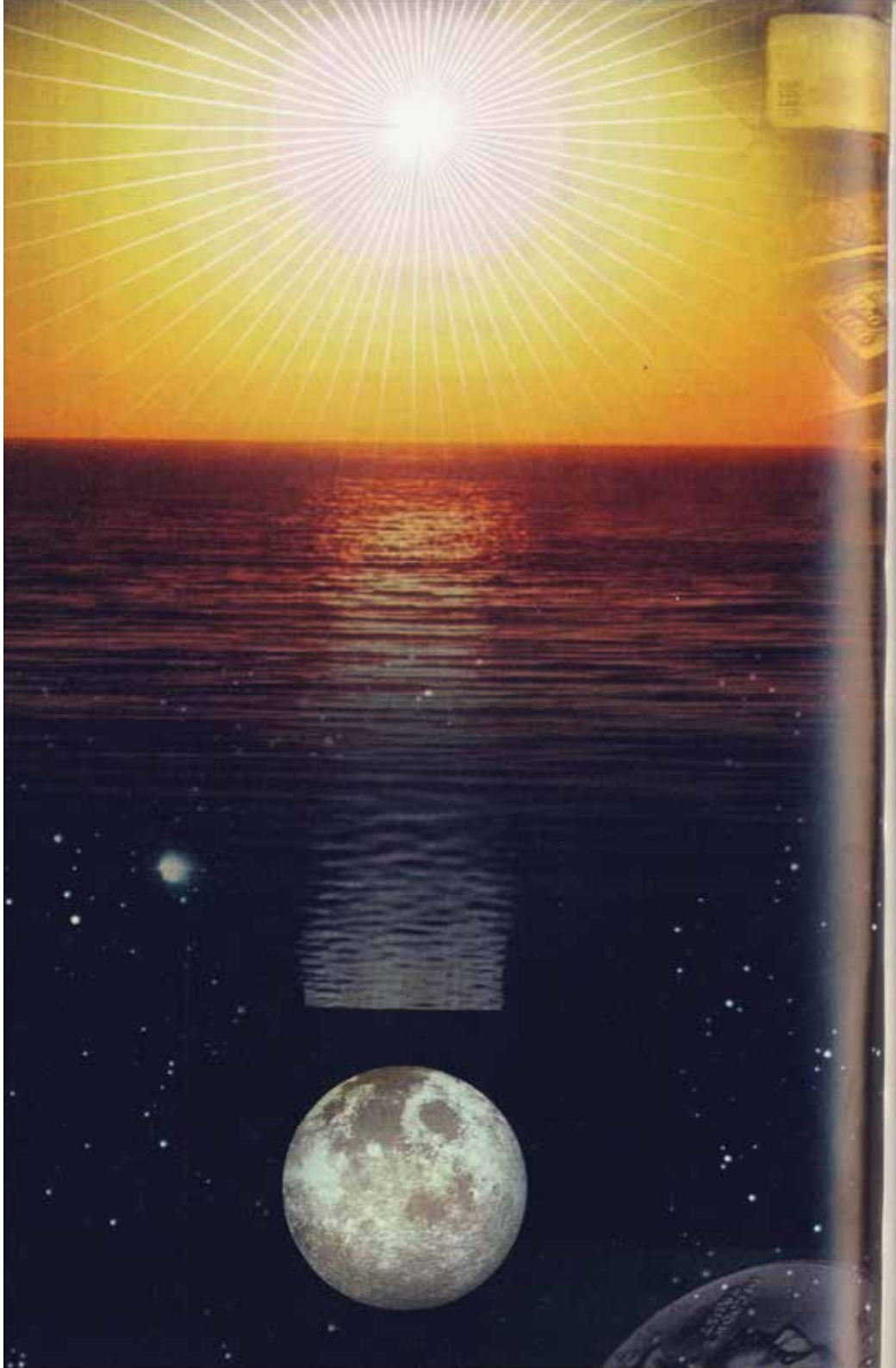
The LOVE from which life is spurting out is a true LOVE.
The WISDOM from which light is spurting out is a true WISDOM.
The TRUTH from which comes freedom is a real TRUTH.
Working let us learn to make use of this wealth if we desire that tiredness and sorrow in our life would be replaced by the wellbeing.

The supreme manifestation of cleverness is WISDOM.
The supreme manifestation of WISDOM is LOVE.
The supreme manifestation of LOVE is DIVINITY.
The supreme manifestation of DIVINITY is an omnipotent, all-embracing and all-perceiving state, being in which people are seeking to understand: *Why this way yesterday? How is it today? What tomorrow?*





Solemnly open the door of your soul to the worlds that hide behind the sentences and phrases born in your mind. After all you would like to reach what you are striving for every day. Everyone's key to success is different. It is your soul only that can choose it. Only by this you will realize whether you have really opened the right door. If, having opened it, you face up a blinding light, but you do not get blind, your eyes are full of tears, but you keep on watching, something is pressing in your throat, but you are still breathing, your heart is filled up with WISDOM, TRUTH, FAITH and LOVE and your soul is burning in search of the creation success, stay with people because to remain calm shall be of utmost importance – YOU HAVE OPENED THE DOOR OF YOUR SOUL. Now, the most important thing is not to burn out within the flame of one's own light.



Words produce a sound,
while occupying our thoughts.
A script conveys the thought, already crystallized
and purposefully directed.
It also occupies our consciousness.
It limits our individual
free creativity.
The language of symbols does not
speak out anything,
but conveys much,
urges us to think,
generates creativity,
provides freedom to analyze and

to use all this within the limits of our
own capacities.
In symbols rests a new language
having learned which
we will discover the world and man's
interaction laws.
Thus by really conceiving the past
and by using it we will create the best present,
within which by feeling the oneness of the past,
present and
the future we will discern a more perfect foundation
of the future.

Many of us do realize and respect the words: WISDOM, JUSTICE, FAITH and LOVE. Yet success rests not in the voicing of these statements, but rather in their unification and harmonious interaction. Neither of these values are given any a priority. On the contrary, if we single out at least one of them we will find ourselves in a maze full of downfalls and errors.

We are wrong if being attached to either WISDOM, or JUSTICE, or FAITH or LOVE, we think that we are already spreading harmony. The act of the harmony birth is impossible without the unification of the four statements at a time, equaling to the explosion of atom and being contained in one micro body of heaven – a human being. It is in this type of interaction that our organisms operate, it is this way that planets, stars, and the bodies of heaven are being formed up. This is a constant ever striving for perfection starting with the largest body of a galaxy and ending with the tiniest gene within man's organism.

Let us not forget that it is only in this simultaneous union that these four statements

become the constituent parts of growth causing the ascension explosion. This explosion – a molecular transformation – in one's thoughts, in one's deeds and within all the 7 bodies of a human.

We must learn to use this matrix - to look upon any thoughts, any speech, any plans, or deeds through the pattern of WISDOM, JUSTICE, FAITH and LOVE.

It is within a harmonious union of this combination that rests our birth and renewal.

Market is a wonderful thing. It is a miracle allowing for a soul to speak out by using the instruments of God – words that create and materialize works demonstrating our state. Seeing its influence on the perfection of our souls we feel free, able to express ourselves in creation. I wish very much the book „Spirit of Entrepreneurship" by its attitudes like road signs regulating the traffic of entrepreneurship lead us to the state where our souls unite.

There are many readers asking me about the meaning of the illustrations of the book. These illustrations – symbols – are the signs of our spiritual life and world. They are like the multiplication table, like equations, having solved which we will know the result. These are laws concentrated in the symbols that surround us. This is like the world frozen in the fairy tale of the ice kingdom, and we, humans, can enliven it by warming it up with the help of our own feelings, capable of sensitive response while analyzing the surrounding world. When the capability to feel becomes mature, the symbols one following another come to life acquir-

ing meaning, demonstrating their interrelations. And this will go on until there will be no incomprehensible signs and we will know what and for the benefit of what exists on the world.

All the symbols are only tools, helping us to understand the level of our own state – thus do not serve them. Earth is a big laboratory for doing practical work. And it is the state of the soul that we accumulate our knowledge in. Everyone of us being on a different level of development may check at any time how the symbols function. Every human reflects some stage of development. By his or her way of life he or she demonstrates clearly in which symbol he or she is functioning (living), often thinking that it is the highest point of development. Unfortunately, it is only one of the earth school forms, and the example for both the lower forms and those who have risen higher which provides strength for staying on top when comparing the achievements of the present and the past.

The language of symbols is complete to the utmost. It is a stage of human development defined by a symbol. A human having achieved a certain state puts it into one symbol and prepares it for those pursuing the road of cognition. It is the apprehension of one's own ac-

tions. That, which for one is the ending, for another is the beginning. It is a wonderful opportunity for everyone, to determine his or her state of soul – level of development.

"Spirit of Entrepreneurship" presents ten stages of human soul perfection – from a little dot to a harmonious state unfolding to the outside. This process of evolution is similar to our school course. And classes are stages of our perfection. Only due to constant and eternal conflict within ourselves we are proceeding to the upper stage. Both a human and the entire evolution of the mankind experience these states. Our company like a living organism is to pass the same path of development. For a single human and for the entire mankind as well as for every company the same laws of evolution are valid. Evolution of every country is not an exception too. Therefore, unexceptionally the same states need to be experienced.

 **The first symbol** – a white dot in the dark – is a human soul in germ. The soul without its earthly body driven by its desires – a conflict, desires that were not realised in the past – is thrusting its way to the world. There is no soul actually to come and embody without a desire. Therefore, striving at its target it is looking for a suitable space – two people of opposite sexes – for establishing of spiritual relationship, in this way causing a conflict of the invisible inner world. It is being said about such people: "They do not understand themselves, but the spirit of love desire shining within them is preparing these people for the birth of their soul." Such a soul is striving to find a suitable place where it could put into life its desires, being born within this family.

 **The second symbol** is a man, naming himself or herself as a unity. This is a completely built up personality having attained the state of apprehension. When this state is reached, the conflict, which was dominating before and involving the surrounding people most often educating the personality is declining and penetrates inside becoming an inner conflict.

 **The third symbol** is a man sorting out things with himself or herself. It is a string of regular questions: "What do I want, what shall I become, what shall I study and what will be my work, how and with whom shall I live?" By solving these questions a human understands inner state of his or her soul. He or she feels continually and experiences contradiction between his or her own inside and body. It is a state of a never-ending conflict and a human seeking agreement with his or her self.

 **The fourth symbol** – a circle – is a human having emerged from the state of the conflict. The soul inside him or her and his or her body make a unity. A saying "I have made a decision" is the outcome of his or her mind and feelings. He or she consciously understands responsibility even for his or her minor acts in his or her newly tuned body, and he recognizes all of his or her activity as indispensable harmony of body and soul concord, quite often named as conscience. Only having reached an agreement within himself or herself a human starts looking around and watching if he or she is not in the conflict with the environment. It is important for him or her if this new agree-

ment does not contradict public interests. A new conflict is growing up within the human: having understood his or her dependence upon the environment he or she will seek harmony with it.



The fifth symbol – a pyramid – is a man's (physical and inner "self") understanding that he must make harmony with the surroundings. A man depends upon the air, water and food. Through the conflict with the environment a human has to recognize that the place, where he lives – Earth – is to be treated with respect. This environment provides him or her with food, knowledge. All this wealth accumulated from the environment reflects the capability of a human to appraise the situation – the size of the pyramid. Seeking concord with the environment a human is selecting his or her studies, work. A conflict growing within him or her makes him or her to name the foundation of his or her material life.



The sixth symbol – a square – is the stage, in which life obligates a man looking for his or her support foundation-stones to find a sphere of activity, to build up material home. It consists of education, activity, art and secular

sanctuaries or other ideological institutions supporting motivation. However, after it is built up, a new conflict is to be encountered – in order to maintain in this house all the spheres it consists of, it is necessary to act continually and consistently.



The seventh symbol – a star – is a state of movement. Work and activity. While acting a man perceives very quickly the lack of equilibrium. Driven by a conflict he or she seeks concord within his or her material world. He or she desires concord in his or her work and at home, and within his or her body. A man strives for the golden mean to prevail in his or her entire motion, because balance is equally needed in heaven and on earth.



The eight symbol – a hexagon – means that after there is a balance in the home of material world, while living in more or less of equilibrium sooner or later there comes a question: "And why is this continuous process going on?" A man starts looking for the meaning in the actions of his or her life. Due to this conflict there occurs a need to give a concrete expression to the important issues of spiritual world. By analyzing his or her actions and look-

ing for the meaning of his or her presence on earth, a man discovers the biggest values of this time, of this evolution stage. He or she finds WISDOM, being lead by which he or she starts his or her activity. He or she finds the most correct solution (TRUTH), without which he or she cannot do and for which has a constant desire. He or she finds FAITH in this wisdom and this correct solution. Only then he or she is filled with love for this clear process. By analyzing himself or herself in this way a human builds up at last his or her spiritual home and recognizes it. He or she finds himself or herself within the figure of eight – a number of harmony. It is a preparation for one of the most difficult states of soul perfection – to reach without a moment respite for a balance – unity of physical and spiritual home.



The ninth symbol. At some point in the process of evolution support points of Solomon seal were enough for a human. Some people even today are satisfied with the balance represented by this sign. However, due to further developed human consciousness today we need clearer, deeper and easier understandable values that make up our spiritual house. Therefore, my inside is telling me that joining of wis-

dom, truth, faith and love into harmonious unity brings success of growth for people.

Only after a long period of harmonization a human (as a sophisticated instrument) following the principle of sand-glass in various situations is using eight values being joint together by this number of harmony made of material and spiritual house of these days. In this way by perfecting ourselves we are climbing up towards harmony.



The tenth symbol. At the beginning some flashing moments like the uprise of this book occur in our life. Having joined them together with a look to the future I have succeeded in rendering the state that we are striving at. If other people also succeed in joining such moments and consolidating them in every day life as essential, our life will inevitably start becoming brighter. As long as these attitudes are not close for the majority, the mankind is not to see spiritual life bringing us nearer to God. The more people will settle these attitudes in their souls, the sooner and easier they will be accepted by those who understand less and living in the house of material values feel very strong. However, having entered the spiritual house and having faced their own weakness,

fairly many fall into despair. Then many return to the material sphere saying: "Life won't be enough for me." But such a decision is wrong, because the inborn capability – to develop – cannot be changed. Thus, having encountered spiritual hunger we are vainly searching for "food" in the world of things, where everything turns very quickly into swamp and darkness, if we do not lighten our path and that of the others by a getting brighter spiritual light. It is an unalterable law of God – of the sun bringing day and of the light disappearing at night – and we are too little to change these laws. It is much better by accepting them to be their powerful unity striving at dissemination of harmonious light.

In this way we proceed to subtler states, subtler worlds, spheres. This is the way the mechanism of a man's knowledge about himself or herself is turning. And this is the way the cycle is ended. After some people, some civilizations pass away, the others come. A human when passing away leaves all the accumulated knowledge on earth. He or she takes with himself or herself only that what the soul can have without a thought – state of a soul. Human instincts, habits, suspicions, intuition are imprinted in it. Having embodied himself or herself in a new life a human still has this subtlety. He or she has everything that cannot be calculated by our rational mind. This subtlety is reflected by the level of a man's soul development.

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UDK 65.013:17
Ra-156

ISBN 9955-9566-2-3

Printed in SPINDULYS